BİM BİRLEŞİK MAĞAZALAR A.Ş.

CONVENIENCE TRANSLATION INTO ENGLISH OF CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019 TOGETHER WITH AUDITOR'S REPORT

(ORIGINALLY ISSUED IN TURKISH)

CONVENIENCE TRANSLATION INTO ENGLISH OF INDEPENDENT AUDITOR'S REPORT ORIGINALLY ISSUED IN TURKISH

INDEPENDENT AUDITOR'S REPORT

To the General Assembly of BİM Birleşik Mağazalar A.Ş.

A. Audit of the Consolidated Financial Statements

1. Opinion

We have audited the accompanying consolidated financial statements of BİM Birleşik Mağazalar A.Ş. (the "Company") and its subsidiaries (collectively referred to as the "Group"), which comprise the consolidated statement of financial position as at 31 December 2019 and the consolidated statement of profit or loss and other comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements comprising a summary of significant accounting policies.

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Group as at 31 December 2019, and its financial performance and its cash flows for the year then ended in accordance with Turkish Financial Reporting Standards ("TFRS").

2. Basis for Opinion

Our audit was conducted in accordance with the Standards on Independent Auditing (the "SIA") that are part of Turkish Standards on Auditing issued by the Public Oversight Accounting and Auditing Standards Authority (the "POA"). Our responsibilities under these standards are further described in the "Auditor's Responsibilities for the Audit of the Consolidated Financial Statements" section of our report. We hereby declare that we are independent of the Group in accordance with the Ethical Rules for Independent Auditors (the "Ethical Rules") and the ethical requirements regarding independent audit in regulations issued by POA that are relevant to our audit of the financial statements. We have also fulfilled our other ethical responsibilities in accordance with the Ethical Rules and regulations. We believe that the audit evidence we have obtained during the independent audit provides a sufficient and appropriate basis for our opinion.

3. Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. Key audit matters were addressed in the context of our independent audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matters	How our audit addressed the key audit matter
Revenue recognition (Note 18)	
The Group operates in hard discount retail markets on domestic and abroad with 8.348 stores in total as of 31 December 2019. In addition to being the most important financial statement line item for the retail industry, revenue is one of the most important criteria for evaluation of performance and results of strategies applied by the management. Revenue, amounting to TRY 40,211,942 thousand for the year ended 31 December 2019 is material to the financial statements and its audit is a key audit matter since the completeness and accruacy of revenue transactions are difficult to audit due to the high volume of transactions, due to number of stores and the high number of sales points.	The audit procedures performed include a combination of validation of key controls in revenue recognition process, substantive tests and analytical procedures. The revenue recognition process was understood by way of inquiries with the process owners and the design effectiveness, implementation and operating effectiveness of key controls were evaluated with the support of our experts in Information Technology ("IT"). Access to programs, program changes and program development controls were tested by our IT experts. The controls of accounting entry of sales data to make sure that it can only be performed by the approval of accounting department, automatic transfers of sales data to accounting system, sales prices to cashboxes and sales transactions of stores to the accounting system at the end of the day were tested to make sure that pricing and invoicing of revenue are complete and accurate. Testing on a sample basis was performed for recognition of daily transfers made to the cash boxes. Substantive analytical procedures were performed in order to assess the variance in revenue. Annual inflation rate used in the analytics was obtained from independent sources, the square meters were tested by tracing to documents of stores on a sample basis. Thus, the reliability of data used was validated. Product and category based sales and gross margins were compared to prior periods and their consistency was evaluated.

Key audit matters	How our audit addressed the key audit matter
Application of TFRS 16, "Leases", its impacts on the consolidated financial statements and notes to the consolidated financial statements (Note 2.6, 6 and 12)	
TFRS 16, "Leases" ("TFRS 16") is effective for periods beginning on or after 1 January 2019. The application of the new standard resulted in the recognition of right of use assets amounting to TRY 4.010.948 thousand and increase in financial lease liabilities amounting to TRY 4.264.567 thousand. The Group has preferred the simplified transition method in the first time adoption of TFRS 16 and has not restated comparative consolidated financial statements. The amounts recognized as a result of the adoption of TFRS 16 are significant for the consolidated financial statements and the determination of the accounting policy requires the assessment of the Group management. In addition, the measurement of the right of use assets and financial lease liabilities are based on significant estimates and assumptions of the management. The substantial part of these estimates are interest rates used to discount cash flows and assessment of options to extend or terminate lease contracts. Nevertheless, the notes to the consolidated financial statements of the Group as of 31 December 2019 are significantly affected by the application of TFRS 16. Therefore, the impacts of the first time adoption of TFRS 16 on the consolidated financial statements and the notes to the consolidated financial statements are determined as a key audit matter for our audit.	The audit procedures performed in relation to the application of TFRS 16 include a combination of validation of key controls in revenue recognition process and substantive tests. The implementation process of TFRS 16 was understood by way of inquiries with the process owners and the design effectiveness, implementation and operating effectiveness of key controls were evaluated. Inquiries have been performed with the Group management and advisors. Their assessment regarding the transition process to TFRS 16 is understood. The completeness of the contract lists obtained from the Group management is evaluated. It is evaluated whether the contracts defined as lease contracts are within the scope of TFRS 16. The right of use assets and related financial lease liabilities recognised in the consolidated financial statements are recalculated by using rates such as interest rate, rent increase rate etc. for the selected lease contracts that are in scope of TFRS 16. The lease contracts used in the calculation of right of use assets and financial lease liabilities are selected on a sample basis and the compliance of the discount rates, term of the lease contacts and the assessment of the extension options applied if such options exist with the provision of the contract are tested. The disclosures in the consolidated financial statements in relation to the application of TFRS 16 is tested and the adequacy of such disclosures are evaluated.e

4. Other Information

The Group management is responsible for the other information. The other information comprises the information included in Appendix I, but does not include the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

5. Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

The Group management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with TFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

6. Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Responsibilities of independent auditors in an independent audit are as follows:

Our aim is to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an independent auditor's report that includes our opinion. Reasonable assurance expressed as a result of an independent audit conducted in accordance with SIA is a high level of assurance but does not guarantee that a material misstatement will always be detected. Misstatements can arise from fraud or error. Misstatements are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an independent audit conducted in accordance with SIA, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement in the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Assess the internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our independent auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence. We also communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

B. Other Responsibilities Arising From Regulatory Requirements

1. No matter has come to our attention that is significant according to subparagraph 4 of Article 402 of Turkish Commercial Code ("TCC") No. 6102 and that causes us to believe that the Company's bookkeeping activities concerning the period from 1 January to 31 December 2019 period are not in compliance with the TCC and provisions of the Company's articles of association related to financial reporting.

2. In accordance with subparagraph 4 of Article 402 of the TCC, the Board of Directors submitted the necessary explanations to us and provided the documents required within the context of our audit.

3. In accordance with subparagraph 4 of Article 398 of the TCC, the auditor's report on the early risk identification system and committee was submitted to the Company's Board of Directors on 4 March 2020.

PwC Bağımsız Denetim ve
Serbest Muhasebeci Mali Müşavirlik A.Ş.

Gökhan Yüksel, SMMM
Partner

Istanbul, 4 March 2020

CONVENIENCE TRANSLATION INTO ENGLISH OF CONSOLIDATED FINANCIAL STATEMENTS ORIGINALLY ISSUED IN TURKISH

BİM BİRLEŞİK MAĞAZALAR A.Ş.

CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2019

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CONVENIENCE TRANSLATION INTO ENGLISH OF CONSOLIDATED FINANCIAL STATEMENTS ORIGINALLY ISSUED IN TURKISH

BİM BİRLEŞİK MAĞAZALAR A.Ş.

CONSOLIDATED BALANCE SHEETS FOR THE YEARS ENDED 31 DECEMBER 2019 AND 2018

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

ASSETS

	Notes	Audited 31 December 2019	Audited 31 December 2018
Current assets		**6.127.540**	**4.842.262**
Cash and cash equivalents	4	**1.158.847**	**546.919**
Financial investments	5	**537.591**	**446.650**
Trade receivables		**1.433.320**	**1.159.602**
- Trade receivables from third parties	7	1.433.320	1.159.602
Other receivables	8	**17.348**	**25.321**
- Other receivables from related parties		169	158
- Other receivables from third parties		17.179	25.163
Inventory	9	**2.368.527**	**2.097.894**
Prepaid expenses	14	**219.210**	**251.033**
Current income tax assets	25	**321.295**	**271.932**
Other current assets	16	**71.402**	**42.911**
Non-current assets		**9.046.025**	**4.105.688**
Financial investments	5	**622.760**	**350.761**
Other receivables		**7.039**	**8.083**
- Other receivables from third parties		7.039	8.083
Property, plant and equipment	10	**4.329.172**	**3.698.551**
Intangible assets	11	**38.420**	**16.460**
The right of use assets	12	**4.010.948**	**-**
Prepaid expenses	14	**27.800**	**28.494**
Deferred tax assets	25	**9.886**	**3.339**
Total assets		**15.173.565**	**8.947.950**

The accompanying notes form an integral part of these consolidated financial statements.

CONSOLIDATED BALANCE SHEETS FOR THE YEARS ENDED 31 DECEMBER 2019 AND 2018

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

LIABILITIES

	Notes	Audited 31 December 2019	Audited 31 December 2018
Current liabilities		**7.319.404**	**5.131.245**
Short-term liabilities	6	**1.031.688**	**37.853**
- Bank loans		47.330	37.853
- Lease liabilities		984.358	-
Trade payables		**5.559.439**	**4.516.139**
- Trade payables due to related parties	27	557.473	485.466
- Trade payables due to third parties	7	5.001.966	4.030.673
Other payables		**166**	**97**
- Other payables due to third parties		166	97
Deferred income	14	**18.193**	**22.343**
Payables related to employee benefits		**57.029**	**47.181**
Short term provisions		**72.245**	**58.755**
- Provision for employee benefits	13	24.507	18.918
- Other short term provisions	13	47.738	39.837
Current income tax liabilities	25	**425.281**	**354.356**
Other current liabilities	16	**155.363**	**94.521**
Non-current liabilities		**3.616.871**	**304.689**
Long - term liabilities	6	**3.280.209**	-
- Lease liabilities		3.280.209	-
Non - current provisions		**180.114**	**128.634**
- Provision for employee benefits	15	180.114	128.634
Deferred tax liabilities	25	**156.548**	**176.055**
Equity		**4.237.290**	**3.512.016**
Equity holders of the parent		**4.237.290**	**3.512.016**
Paid-in share capital	17	**607.200**	**303.600**
Treasury shares	17	**-**	**(235.729)**
Other comprehensive income/(expense) not to be reclassified to profit or loss		**981.646**	**879.126**
- Property and equipment revaluation reserve	10,17	785.683	785.683
- Revaluation gain/(loss) on defined benefit plans		(117.556)	(90.164)
- Fair value changes in available-for-sale financial assets		313.519	183.607
Other comprehensive income/(expense) to be reclassified to profit or loss		**68.101**	**41.025**
- Currency translation difference		68.101	41.025
Restricted reserves	17	**431.098**	**571.193**
Retained earnings		**924.368**	**702.337**
Net income for the period		**1.224.877**	**1.250.464**
Total liabilities		**15.173.565**	**8.947.950**

The accompanying notes from an integral part of these consolidated financial statements.

BİM BİRLEŞİK MAĞAZALAR A.Ş.

STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEARS ENDED 31 DECEMBER 2019 AND 2018

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

	Notes	Audited 31 December 2019	Audited 31 December 2018
PROFIT OR LOSS			
Revenue	18	40.211.942	32.322.987
Cost of sales (-)	18	(33.226.484)	(26.613.139)
GROSS PROFIT		**6.985.458**	**5.709.848**
Marketing expenses (-)	19	(4.278.730)	(3.663.526)
General administrative expenses (-)	19	(640.439)	(516.480)
Other operating income	21	73.808	36.371
Other operating expense (-)	21	(18.034)	(22.699)
OPERATING PROFIT		**2.122.063**	**1.543.514**
Income from investing activities	24	115.150	44.327
Expense from investing activities	24	(3.423)	-
OPERATING PROFIT BEFORE FINANCIAL EXPENSES		**2.233.790**	**1.587.841**
Financial income	22	20.623	51.567
Financial expense (-)	23	(663.539)	(12.596)
PROFIT BEFORE TAX FROM CONTINUED OPERATIONS		**1.590.874**	**1.626.812**
- Current tax expense	25	(424.831)	(359.576)
- Deferred tax expense	25	58.834	(16.772)
PROFIT FROM CONTINUED OPERATIONS		**1.224.877**	**1.250.464**
NET INCOME FOR THE PERIOD		**1.224.877**	**1.250.464**
Profit for the period attributable to			
Non-controlling interest		-	-
Equity holders of the parent		**1.224.877**	**1.250.464**
Earnings per share			
Earnings per share from continued operations (Full TRY)	26	**2,035**	**2,078**
Earnings per share from discontinued operations		-	-
Other comprehensive gain/(loss)			
Items not to be reclassified to profit /(loss)		**102.520**	**(10.175)**
Losses on remeasurements of defined benefit plans, net		(27.392)	(23.967)
Gains on revaluation of property, plant and equipment, net		-	(25.186)
Gains on revaluation of available for sale financial assets, net		129.912	38.978
Items to be reclassified to profit /(loss)		**27.076**	**59.671**
Currency translation difference		27.076	59.671
Other comprehensive income/(loss)		**129.596**	**49.496**
Total comprehensive income		**1.354.473**	**1.299.960**
Total comprehensive income attributable to			
Non-controlling interest		-	-
Equity holders of the parent		**1.354.473**	**1.299.960**

The accompanying notes form an integral part of these consolidated financial statements.

CONVENIENCE TRANSLATION INTO ENGLISH OF CONSOLIDATED FINANCIAL STATEMENTS ORIGINALLY ISSUED IN TURKISH

BİM BİRLEŞİK MAĞAZALAR A.Ş.

CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED 31 DECEMBER 2019 AND 2018

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

				Audited						
				Other comprehensive income not to be reclassified to profit or loss			Other comprehensive income to be reclassified to profit or loss	Retained earnings		
	Paid-in share capital	Treasury shares	Restricted reserves	Fair value changes in available-for-sale financial assets	Tangible assets fair value reserve	Revaluation loss on defined benefit plans	Currency translation differences	Retained earnings	Net income for the period	Total Equity
Balance at 1 January 2018	**303.600**	**(61.111)**	**340.409**	**144.629**	**810.869**	**(66.197)**	**(18.646)**	**641.326**	**863.001**	**2.957.880**
Transfers	-	-	230.784	-	-	-	-	632.217	(863.001)	-
Increase/(decrease) of shares due to repurchase transactions	-	(174.618)	-	-	-	-	-	-	-	(174.618)
Dividend (Note 16)	-	-	-	-	-	-	-	(571.206)	-	(571.206)
Total comprehensive income	**-**	**-**	**-**	**38.978**	**(25.186)**	**(23.967)**	**59.671**	**-**	**1.250.464**	**1.299.960**
Balance at 31 December 2018	**303.600**	**(235.729)**	**571.193**	**183.607**	**785.683**	**(90.164)**	**41.025**	**702.337**	**1.250.464**	**3.512.016**
Balance at 1 January 2019	**303.600**	**(235.729)**	**571.193**	**183.607**	**785.683**	**(90.164)**	**41.025**	**702.337**	**1.250.464**	**3.512.016**
Transfers	**-**	**-**	**95.634**	**-**	**-**	**-**	**-**	**1.154.830**	**(1.250.464)**	**-**
Increase/(decrease) of shares due to repurchase transactions	**-**	**235.729**	**(235.729)**	**-**	**-**	**-**	**-**	**337.740**	**-**	**337.740**
Dividend (Note 17)	**-**	**-**	**-**	**-**	**-**	**-**	**-**	**(966.939)**	**-**	**(966.939)**
Capital increase (Note 17)	**303.600**	**-**	**-**	**-**	**-**	**-**	**-**	**(303.600)**	**-**	**-**
Total comprehensive income	**-**	**-**	**-**	**129.912**	**-**	**(27.392)**	**27.076**	**-**	**1.224.877**	**1.354.473**
Balance at 31 December 2019	**607.200**	**-**	**431.098**	**313.519**	**785.683**	**(117.556)**	**68.101**	**924.368**	**1.224.877**	**4.237.290**

CONVENIENCE TRANSLATION INTO ENGLISH OF CONSOLIDATED FINANCIAL STATEMENTS ORIGINALLY ISSUED IN TURKISH

BİM BİRLEŞİK MAĞAZALAR A.Ş.

CONSOLIDATED STATEMENTS OF CASH FLOW FOR THE YEARS ENDED 31 DECEMBER 2019 AND 2018

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

	Notes	Audited 1 January 31 December 2019	Audited 1 January 31 December 2018
A. CASH FLOWS FROM OPERATING ACTIVITIES		**3.384.491**	**1.559.358**
Profit for the period		**1.224.877**	**1.250.464**
Adjustments to reconcile profit for the period		**1.986.080**	**672.049**
Depreciation and amortisation	10,11,12	**1.082.616**	**348.708**
Provisions for impairments		**3.951**	**21.161**
- Provisions for impairments of inventories	9	2.509	11.524
- Allowance for doubtful receivables	8	1.442	9.637
Adjustments related to provisions		**81.477**	**54.210**
- Adjustments related to provision for employment termination benefits		73.576	46.926
- Adjustments related to the legal provisions	13	7.316	4.259
- Adjustments related to other provisions	13	585	3.025
Adjustments related to financial income and expense		**576.429**	**(30.193)**
- Adjustments related to financial expenses		633.939	-
- Adjustments related to deferred financial expense from future purchases		(57.510)	(30.193)
Adjustments related to interest income and other financial instruments		**(124.249)**	**(90.306)**
Adjustments for tax income/(losses)	25	**365.997**	**376.348**
(Gain)/Loss on sale of property and equipment	24	**3.423**	**(3.600)**
Other adjustments related to cash flows arising from investing and financing activities	24	**(2.858)**	**(4.279)**
Adjustments related to gain/(loss)		**(706)**	-
Changes in net working capital		**609.082**	**(22.882)**
Increases/decreases in inventories		**(273.142)**	(653.169)
Increases/decreases in trade receivables		**(273.718)**	(282.222)
Increases/decreases in other assets		**7.575**	7.753
Increases/decreases in trade payables		**1.100.810**	1.146.062
Increases/decreases in other payables		**69**	(44)
Increases/decreases other net working capital		**47.488**	(241.262)
Net cash generated from operating activities		**3.820.039**	**1.899.631**
Income taxes paid	25	**(403.719)**	**(311.932)**
Other cash inflows (Collections of doubtful receivables)		**-**	**134**
Employee benefits paid	15	**(31.829)**	**(28.475)**
B. CASH FLOWS FROM INVESTING ACTIVITIES		**(1.157.871)**	**(1.318.596)**
Cash outflows for acquisition of shares or debt instruments of other businesses or funds	5	**(130.945)**	-
Proceeds from sale of tangible and intangible assets	10,11,24	**27.354**	**33.428**
Cash outflows from purchases of tangible and intangible assets	10,11	**(1.082.649)**	**(958.006)**
- Purchases of tangible assets		(1.074.812)	(951.097)
- Purchases of intangible assets		(7.837)	(6.909)
Participation (profit) share and cash outflows from other financial instruments		**(76.460)**	**(437.004)**
Participation (profit) share and cash inflows from other financial instruments		**97.811**	**36.448**
Cash advances given and liabilities		**4.160**	**2.259**
Dividend income		**2.858**	**4.279**
C. CASH FLOWS FROM FINANCING ACTIVITIES		**(1.607.948)**	**(657.087)**
Proceeds from financial liabilities	6	**9.477**	**37.853**
Dividend paid		**(966.939)**	**(571.206)**
Cash outflows from payments of rent agreements	6	**(1.024.616)**	-
Participation (profit) shares and cash inflows from other financial instruments		**7.618**	**50.884**
Cash inflows related to the company's own shares and receivables based on other equity instruments		**366.512**	-
Cash outflows related to the company's own shares and receivables based on other equity instruments		**-**	**(174.618)**
NET DECREASE IN CASH AND CASH EQUIVALENTS BEFORE CURRENCY TRANSLATION DIFFERENCES (A+B+C)		**618.672**	**(416.325)**
D. EFFECTS OF CURRENCY TRANSLATION DIFFERENCES ON CASH AND CASH EQUIVALENTS		**(11.083)**	**(10.462)**
NET INCREASE IN CASH AND CASH EQUIVALENTS (A+B+C+D)		**607.589**	**(426.787)**
E. CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	4	**546.919**	**973.706**
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD(A+B+C+D+E)	4	**1.154.508**	**546.919**

The accompanying notes form an integral part of these consolidated financial statements.

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

1. Organization and nature of operations of the Group

BİM Birleşik Mağazalar Anonim Şirketi ("BİM" or "the Company") was established on 31 May 1995 and commenced its operations in September 1995. The registered address of the Group is Ebubekir Cad. No: 73 Sancaktepe, İstanbul.

The Company is engaged in operating retail stores through its retail shops throughout Turkey, which sell an assortment of approximately 750 items, including a number of private labels. The Company is publicly traded in Istanbul Stock Exchange (ISE) since July 2005.

The Company established a new company named BIM Stores SARL on 19 May 2008 with 100% ownership in Morocco which is engaged in hard discount retail sector and started to operate on 11 July 2009. BIM Stores SARL financial statements are consolidated by using the full consolidation method.

The Company established a new company named BIM Stores LLC on 24 July 2012 with 100% ownership in Egypt which is engaged in hard discount retail sector and first stores of BIM Stores LLC has been opened in April 2013. BIM Stores LLC financial statements are consolidated by using the full consolidation method as of 31 December 2019.

GDP Gıda Paketleme ve Sanayi ve Ticaret A.Ş. ("GDP Gıda"), which is a 100% subsidiary to provide the supply and packaging of various foodstuffs, especially rice and pulses became a legal entity and started its activities with the completion of the registration procedures in 2017. GDP Gıda financial statements are consolidated by using the full consolidation method as of 31 December 2019.

Hereinafter, the Company and its consolidated subsidiaries together will be referred to as "the Group".

Shareholder structure of the Group is stated in Note 17. The consolidated financial statements were authorized for issue on 4 March 2020 by the Board of Directors of the Company.

Although there is no such intention, the General Assembly and certain regulatory bodies have the power to amend the financial statements after issues.

For the periods ended 31 December 2019 and 2018, the average number of employees in accordance with their categories is shown below:

	1 January - 31 December 2019	**1 January - 31 December 2018**
Office personnel	**3.611**	3.429
Warehouse personnel	**4.837**	4.589
Store personnel	**43.317**	39.962
Total	**51.765**	**47.980**

As of 31 December 2019, the Group operates in 8.438 stores (31 December 2018: 7.478).

2. Basis of preparation of financial statements

2.1 Basis of presentation

The consolidated financial statements of the Group have been prepared in accordance with the Turkish Financial Reporting Standards, ("TFRS") and interpretations as adopted in line with international standards by the Public Oversight Accounting and Auditing Standards Authority of Turkey ("POA") in line with the communiqué numbered II-14.1 "Communiqué on the Principles of Financial Reporting In Capital Markets" ("the Communiqué") announced by the Capital Markets Board of Turkey ("CMB") on September 13, 2013 which is published on Official Gazette numbered 28676. TFRS are updated in harmony with the changes and updates in International Financial and Accounting Standards ("IFRS") by the communiqués announced by the POA.

The Group and its Turkish subsidiaries, associates and joint ventures maintain their books of accounts and prepare their statutory financial statements in accordance with the Turkish Commercial Code ("TCC"), tax legislation, the Uniform Chart of Accounts issued by the Ministry of Finance and principles issued by CMB. The foreign subsidiaries maintain their books of account in accordance with the laws and regulations in force in the countries in which they are registered. The consolidated financial statements are based on the statutory records, which are maintained under historical cost conventions, with the required adjustments and reclassifications reflected for the purpose of fair presentation in accordance with TAS.

The consolidated financial statements are presented in accordance with formats that are determined in "Announcement regarding TAS Taxonomy" and "Financial Statement Examples and Instructions" by Turkish Accounting Standards issued by Public Oversight Accounting and Auditing Standards Authority ("POAASA") on 15 April 2019.

Going concern assumption

The consolidated financial statements including the accounts of the Group have been prepared assuming that the Group will continue as a going concern on the basis that the entity will be able to realize its assets and discharge its liabilities in the normal course of business.

2.2 New and amended International Financial Reporting Standards

The accounting policies adopted in preparation of the consolidated financial statements as at 31 December 2019 are consistent with those of the previous financial year, except for the adoption of new and amended IFRS and IFRIC interpretations effective as of 1 January 2019. The effects of these standards and interpretations on the Group's financial position and performance have been disclosed in the related paragraphs.

The Group has adopted the new and revised standards and interpretations issued by the "POAASA" and effective from 1 January 2019, related to its business activity.

2. Basis of preparation of financial statements (Continued)

2.2 New and amended International Financial Reporting Standards (Continued)

a) The new standards, amendments and interpretations which are effective for the financial statements as of 31 December 2019:

- **Amendment to TFRS 9, 'Financial instruments'**; effective from annual periods beginning on or after 1 January 2019. This amendment confirm that when a financial liability measured at amortised cost is modified without this resulting in de-recognition, a gain or loss should be recognised immediately in profit or loss. The gain or loss is calculated as the difference between the original contractual cash flows and the modified cash flows discounted at the original effective interest rate. This means that the difference cannot be spread over the remaining life of the instrument which may be a change in practice from TAS 39.

- **Amendment to TAS 28, 'Investments in associates and joint venture'**; effective from annual periods beginning on or after 1 January 2019. These amendments clarify that companies account for long-term interests in associate or joint venture to which the equity method is not applied using TFRS 9.

- **TFRS 16, 'Leases'**; effective from annual periods beginning on or after 1 January 2019, with earlier application permitted if TFRS 15'Revenue from Contracts with Customers' is also applied. This standard replaces the current guidance in TAS 17 and is a farreaching change in accounting by lessees in particular. Under TAS 17, lessees were required to make a distinction between a finance lease (on balance sheet) and an operating lease (off balance sheet). TFRS 16 now requires lessees to recognise a lease liability reflecting future lease payments and a 'right of use asset' for virtually all lease contracts. The IASB has included an optional exemption for certain short-term leases and leases of low-value assets; however, this exemption can only be applied by lessees. For lessors, the accounting stays almost the same. However, as the IASB has updated the guidance on the definition of a lease (as well as the guidance on the combination and separation of contracts), lessors will also be affected by the new standard. At the very least, the new accounting model for lessees is expected to impact negotiations between lessors and lessees. Under TFRS 16, a contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

- **IFRIC 23, ''Uncertainty over income tax treatments''**; effective from annual periods beginning on or after 1 January 2019. This IFRIC clarifies how the recognition and measurement requirements of TAS 12 'Income taxes', are applied where there is uncertainty over income tax treatments. The IFRS IC had clarified previously that TAS 12, not TAS 37, 'Provisions, contingent liabilities and contingent assets', applies to accounting for uncertain income tax treatments. IFRIC 23 explains how to recognise and measure deferred and current income tax assets and liabilities where there is uncertainty over a tax treatment. An uncertain tax treatment is any tax treatment applied by an entity where there is uncertainty over whether that treatment will be accepted by the tax authority. For example, a decision to claim a deduction for a specific expense or not to include a specific item of income in a tax return is an uncertain tax treatment if its acceptability is uncertain under tax law. IFRIC 23 applies to all aspects of income tax accounting where there is an uncertainty regarding the treatment of an item, including taxable profit or loss, the tax bases of assets and liabilities, tax losses and credits and tax rates.

2. Basis of preparation of financial statements (Continued)

2.2 New and amended International Financial Reporting Standards (Continued)

- **Annual improvements 2015-2017;** effective from annual periods beginning on or after 1 January 2019. These amendments include minor changes to:

  - TFRS 3, 'Business combinations', - a company remeasures its previously held interest in a joint operation when it obtains control of the business. The companies, whose activities are mainly related to insurance, will temporarily impose exemption from TFRS 9 until 2021. Businesses that delay the implementation of TFRS 9 will continue to apply the existing "TAS 39" Financial Instruments standard.
  - TFRS 11, 'Joint arrangements', - a company does not remeasure its previously held interest in a joint operation when it obtains joint control of the business.
  - TAS 12, 'Income taxes', - a company accounts for all income tax consequences of dividend payments in the same way.
  - TAS 23, 'Borrowing costs', - a company treats as part of general borrowings any borrowing originally made to develop an asset when the asset is ready for its intended use or sale.

- **Amendments to TAS 19, 'Employee benefits' on plan amendment, curtailment or settlement'**; effective from annual periods beginning on or after 1 January 2019. These amendments require an entity to:

  - Use updated assumptions to determine current service cost and net interest for the reminder of the period after a plan amendment, curtailment or settlement; and
  - Recognise in profit or loss as part of past service cost, or a gain or loss on settlement, any reduction in a surplus, even if that surplus was not previously recognised because of the impact of the asset ceiling.

b) Standards, amendments and interpretations that are issued but not effective as at 31 December 2019:

- **Amendments to TAS 1 and TAS 8 on the definition of material;** effective from Annual periods beginning on or after 1 January 2020. These amendments to TAS 1, 'Presentation of financial statements',and TAS 8, 'Accounting policies, changes in accounting estimates and errors', and consequential amendments to other TFRSs:

  i) Use a consistent definition of materiality throughout TFRSs and the Conceptual Framework for Financial Reporting,
  ii) Clarify the explanation of the definition of material; and
  iii) Incorporate some of the guidance in TAS 1 about immaterial information.

- **Amendments to TFRS 3 - definition of a business;** effective from Annual periods beginning on or after 1 January 2020. This amendment revises the definition of a business. According to feedback received by the IASB, application of the current guidance is commonly thought to be too complex, and it results in too many transactions qualifying as business combinations.

- **Amendments to IFRS 9, IAS 39 and IFRS 7 – Interest rate benchmark reform;** effective from Annual periods beginning on or after 1 January 2020. These amendments provide certain reliefs in connection with interest rate benchmark reform. The reliefs relate to hedge accounting and have the effect that IBOR reform should not generally cause hedge accounting to terminate. However, any hedge ineffectiveness should continue to be recorded in the income statement. Given the pervasive nature of hedges involving IBOR-based contracts, the reliefs will affect companies in all industries.

2. Basis of preparation of financial statements (Continued)

2.2. New and amended International Financial Reporting Standards (Continued)

- **TFRS 17, "Insurance contracts"**; effective from annual periods beginning on or after 1 January 2021. This standard replaces IFRS 4, which currently permits a wide variety of practices in accounting for insurance contracts. IFRS 17 will fundamentally change the accounting by all entities that issue insurance contracts and investment contracts with discretionary participation features.

  The Group evaluates the impact of standarts on financial position and performance of the Group.

2.3. Compliance with TAS

The Group prepared its consolidated financial statements for the period ended 31 December 2019 in accordance with the framework of the Communiqué Serial: II and numbered 14.1 and its related announcements. The consolidated financial statements and its accompanying notes are presented in compliance with the format recommended by CMB, including the mandatory disclosures.

2.4. Presentation and functional currency

The individual financial statements of each group entity are presented in the currency of the primary economic environment in which the entity operates (its functional currency). For the purpose of the consolidated financial statements, the results and financial position of each entity consolidated are expressed in Turkish Lira ("TRY"), which is the functional of the Company and the presentation currency of the Group. The functional currency of the Company's subsidiary, BIM Stores SARL, is Moroccan Dirham ("MAD").

In the consolidated financial statements, MAD amounts presented in the balance sheet are translated into Turkish Lira at the TRY exchange rate for purchases of MAD at the balance sheet date, TRY 1 = MAD 1,6129 amounts in the statement of comprehensive income have been translated into TRY, at the average TRY exchange rate for purchases of MAD, is TRY 1 = MAD 1,6974. Differences that occur by the usage of closing and average exchange rates are followed under currency translation differences classified under equity.

The functional currency of the Company's other subsidiary, BIM Stores LLC is Egyptian Pound ("EGP"). In the consolidated financial statements, EGP amounts presented in the balance sheet and in the statement of comprehensive income are translated into Turkish Lira at the TRY exchange rate for purchase of EGP at the balance sheet date, TRY 1 = EGP 2,7008, at the average TRY exchange rate for purchases of EGP, is TRY 1 = EGP 2,9401. Differences that occur by the usage of closing and average exchange rates are followed under currency translation differences classified under equity.

The financial statements of the Group for the current period are prepared comparatively with the previous period in order to enable the determination of the financial situation and performance trends. Comparative information is reclassified in the current period in order to comply with the presentation of the financial statements. In the current period, there has been no classification of past turnover.

Basis of consolidation

The consolidated financial statements comprise the financial statements of the parent company BİM and its subsidiaries prepared for the period ended 31 December 2019. Subsidiaries are consolidated from the date on which control is transferred to the Group. The consolidated financial statements cover BİM and the subsidiaries with 100% control.

Subsidiaries are consolidated by using the full consolidation method; therefore, the carrying value of subsidiaries is eliminated against the related shareholders' equity.

2. Basis of preparation of financial statements (Continued)

2.5 Comparatives and restatement of prior periods' financial statements

Intercompany balances and transactions between BİM and its subsidiaries, including unrealized intercompany profits and losses are eliminated. Consolidated financial statements are prepared using uniform accounting policies for similar transactions and other events in similar circumstances.

Offsetting

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to set off the recognized amounts and there is an intention to settle on a net basis or realize the asset and settle the liabilities simultaneously.

Accounting estimates

The preparation of financial statements in accordance with TAS require the Group management to make estimates and assumptions that affect certain reported assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported revenues and expenses during the reporting year. Actual results could differ from those estimates. Those estimates are reviewed periodically, and as adjustments become necessary, they are reported in income statement in the periods in which they become known.

Significant estimates used in the preparation of these financial statements and the significant judgments with the most significant effect on amounts recognized in the financial statements are mainly related with accounting of employee termination benefits, provision for inventories, revaluation of land and buildings, assessment of economic useful lives of property, plant and equipment and intangibles , determination of the interest rates used to discount cashflows and the lease period used in the calculation of the right of use of assets and lease liabilities, provision for income taxes.

2.6 Changes in accounting policies

The Group changes accounting policies when it is believed that the change will lead to better presentation of transactions and events in the financial statements. When the intentional change can affect the prior period results, the change is applied retrospectively as though it was already applied before. Accounting policy changes arising from the application of a new standard are applied considering the transition principles of the related standard, if any, retrospectively or forward. If no transition principle for the standard exists, the changes are applied retrospectively.

The Group applied first time application requirements of TFRS 16 "Leases" out of the new standards, amendments and interpretations effective from 1 January 2019 in line with the requirement of transition of the related standards.

The effects of this standard-related accounting policy change and the first-time implementation of the relevant standards are as follows:

TFRS 16 "Leases" Standard

Group - lessee

The Group's leases are mainly consist of retail stores and vehicles.At inception of a contract, the Group shall assess whether the contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

2. Basis of preparation of financial statements (Continued)

2.6 Changes in accounting policies (Continued)

To assess whether a contract conveys the right to control the use of an identified asset for a period of time, the Group shall assess whether, throughout the period of use, the customer has both of the following:

- The contract includes an identified asset (identification of an asset in a clear or implicitly specified form in the contract),
- A capacity portion of an asset is an identified asset if it is physically distinct and represents substantially all of the capacity of the asset (the asset is not an identified asset if the vendor has a fundamental right to substitute the asset for the duration of its use and obtain an economic benefit from it),
- The Group has the right to obtain almost all of the economic benefits that will be derived from the use of the identified asset,
- The right to direct the use of the identified asset. The Company has the right to direct the use of an identified asset throughout the period of use only if either

  a) The Group has the right to direct how and for what purpose the asset is used throughout the period of use

  b) the relevant decisions about how and for what purpose the asset is used are predetermined and.

The Group recognizes right of use asset and lease liability at the start date of lease after evaluation of aforementioned criterias.

Right of use asset

At the commencement date, the Group shall measure the right-of-use asset at cost. The cost of the right-of-use asset shall comprise:

a) the amount of the initial measurement of the lease liability,
b) any lease payments made at or before the commencement date, less any lease incentives received r
c) any initial direct costs incurred by the Group
d) an estimate of costs to be incurred by the Group in dismantling and removing the underlying asset, restoring the site on which it is located or restoring the underlying asset to the condition required by the terms and conditions of the lease, unless those costs are incurred to produce inventories

To apply a cost model, the Company shall measure the right-of-use asset at cost:

a) less any accumulated depreciation and accumulated impairment losses and
b) adjusted for any remeasurement of the lease liability.

The Group shall apply the depreciation requirements in TAS 16 Property, Plant and Equipment in depreciating the right-of-use asset.

The Company shall apply TAS 36 Impairment of Assets to determine whether the right-of-use asset is impaired and to account for any impairment loss identified.

Lease Liability

At the commencement date, the Group shall measure the lease liability at the present value of the lease payments that are not paid at that date. The lease payments shall be discounted using the financing rate implicit in the lease, if that rate can be readily determined. If that rate cannot be readily determined, the lessee shall use the lessee's incremental borrowing rate.

2. Basis of preparation of financial statements (Continued)

2.6 Changes in accounting policies (Continued)

At the commencement date, the lease payments included in the measurement of the lease liability comprise the following payments for the right to use the underlying asset during the lease term that are not paid at the commencement date:

a) fixed payments, less any lease incentives receivable
b) variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date,
c) payments of penalties for terminating the lease, if the lease term reflects the lessee exercising an option to terminate the lease.

After the commencement date, the Group shall measure the lease liability by:

a) increasing the carrying amount to reflect interest on the lease liability,
b) reducing the carrying amount to reflect the lease payment made; and
c) remeasuring the carrying amount to reflect any reassessment or lease modifications, or to reflect revised in substance fixed lease payments.

Extension and early termination options

Lease contracts are made for average 10 annual periods.The lease liability is determined by considering the extension and early termination options in the contracts. Most of the extension and early termination options included in the contracts are composed of the options that are applicable by the Group. The Group determines the lease term by the extension of the lease, if such extension and early termination options are at the Group's discretion and the use of the options is reasonably certain. If there is a significant change in the circumstances, the evaluation is reviewed by the Group.

Practical expedient

The Group applied a single discount rate to a rental portfolio with similar features. Initial direct costs were not included in the measurement of the right to use at the date of initial application. If the contract includes options to extend and terminate the contract, the lease term is determined and the management's evaluations are used.

Transition to TFRS 16 "Leases"

The Group applied TFRS 16, "Leases", which superseded TAS 17, "Leases", and accounted in the consolidated financial statements by using "cumulative effect method" on the transition date of 1 January 2019. In accordance with the simplified transition method defined in standard, no restatement has been required in the comparative information of the financial statement and has no impact on retained earnings.

On first time adoption of TFRS 16 "Leases", the Group recognised lease liabilities in relation to leases which had previously been classified as 'operating leases' under the principles of TAS 17 "Leases" before 1 January 2019. These liabilities were measured at the present value of the remaining lease payments, discounted using the lessee's incremental borrowing rate as of the transition date. The right to use assets are accounted for at an amount equal to the lease obligations (adjusted for the amount of prepaid or accrued lease payments) within the scope of simplified transition application in the related standard.

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

2. Basis of preparation of financial statements (Continued)

2.6 Changes in accounting policies (Continued)

The reconciliation of the operating lease agreements followed under TAS 17 prior to the first application date and the lease liabilities recognized under TFRS 16 in the financial statements as of 1 January 2019 is as follows:

	1 January 2019
Operating lease commitments disclosed in accordance with TAS 17	**6.592.232**
Lease liability recognised under TFRS 16 (not discounted)	**6.592.232**
Lease liability recognised under TFRS 16 (discounted)	**3.564.459**
- Short term lease liability	854.573
- Long term lease liability	2.709.886

In recognition of the lease payables, the Group discounted its lease payments by using the alternative borrowing rate as of 1 January 2019. The weighted average rate applied for TL, EUR, MAD and EGP is 20%, 5%, 5% and 16% respectively. The discount rate of the agreements denominated in TRY has been updated to 15% for the contracts dated after 1 October 2019.

The details of the right-of-use assets recognised by each asset type in financial statements as of 31 December 2019 and 1 January 2019 are as follows:

	31 December 2019	**1 January 2019**
- Buildings	3.944.970	3.498.042
- Vehicles	65.978	66.417
Total	**4.010.948**	**3.564.459**

As of 1 January 2019, the Group has presented its leased liabilities amounting to TRY 3.564.459 in "short term borrowings" and "Long Term Borrowings" in the statement of financial position.

Current period impact of TFRS 16 Leases

The Group recognized right of use assets amounting to TRY4.010.948 and lease liabilities amounting to TRY 4.264.567 as of 31 December 2019.

For the lease agreements within the scope of TFRS 16, the Group has accounted for depreciation and financing expenses instead of operating lease expenses. As of 31 December 2019, the Group has recognised depreciation expense amounting to TRY643.563, financing expense amounting to TRY633.939, foreign exchange loss amounting to TRY6.303, paid rent amounting to TRY1.024.616, other income amounting to TRY7.109 and deferred tax income TRY52.003. TRY 9.657 TL of TRY 15.328 of the rent expenses related to the variable rent agreements depend on revenue, TRY 5.671 of the rent payments are expensed for different reasons.

2. Basis of preparation of financial statements (Continued)

2.7 Summary of significant accounting policies

Revenue recognition

Revenue is recognized on accrual basis over the amount obtained or the current value of the amount to be obtained when the delivery is realized, the income can be reliably determined and the inflow of the economic benefits related with the transaction to the Group is reasonably assured. Revenue is recognized when customers obtain control of the goods. The cycle of control takes place at a certain time of time. Net sales represent the invoiced value of goods less any sales returns. Retail sales are done generally with cash or credit cards and the control is transferred to customers at the same time and revenue is recognized at the time of sale.

Sales of Goods

Revenue from sale of goods is recognized when all the following conditions are satisfied:

- Identification of contracts with customers,
- Definition of performance obligations in contracts,
- Determination of transaction price in contracts,
- Distribution of transaction fee to performance obligations, and
- Revenue recognition.

Financial income

Profit shares income from participation banks are recognized in accrual basis.

Dividend income

Dividend income from investments. Dividend payables are recognized in the period that the profit distribution is declared.

Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash in transit and demand deposits, and other short-term highly liquid investments which their maturities are three months or less from date of acquisition and that are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value.

Trade receivables

Trade receivables comprise trade receivables, credit card receivables and other receivables with fixed or determinable payments and are not quoted in an active market; which have an average maturity of 12 days term (31 December 2018: 11 days) as of balance sheet date are measured at original invoice amount and if they have long term maturity, the imputing interest is netted off and the provision of doubtful receivable is deducted. Trade receivables, net of unearned financial income, are measured at amortized cost, using the effective interest rate method, less the unearned financial income. Short duration receivables with no stated interest rate and credit card receivables are measured at the original invoice. Estimate is made for the doubtful provision when the collection of the trace receivable is not probable. If the amount of the impairment subsequently decreases due to an event occurring after the write-down, the release of the provision is credited to other operating income.

Group has preferred to apply "simplified approach" defined in IFRS 9 for the recognition of impairment losses on trade receivables, carried at amortised cost and that do not comprise of any significant finance component (those with maturity less than 12 months). In accordance with the simplified approach, Group measures the loss allowances regarding its trade receivables at an amount equal to "lifetime expected credit losses" except incurred credit losses in which trade receivables are already impaired for a specific reason.

2 Basis of preparation of financial statements (Continued)

2.7 Summary of significant accounting policies (Continued)

Inventories

Inventories are valued at the lower of cost or net realizable value. Costs comprise purchase cost and, where applicable and those overheads that have been incurred in bringing the inventories to their present location and condition. Cost is determined using the first-in, first-out (FIFO) method.

Rebates which generate from sales from ordinary operations are deducted from cost of inventories and associated with cost of sales.

Net realizable value is the estimated selling price less estimated costs necessary to realize sale.

Property, plant and equipment

All property and equipment is initially recorded at cost. Land and building are subsequently measured at revalued amounts which are the fair value at the date of the revaluation, based on valuations by external independent valuers, less subsequent depreciation for building. Group revaluates the amounts of their lands and buildings every 3 years unless there is a change in the circumstances. All other property and equipment is stated at cost less accumulated depreciation and accumulated impairment loss. When assets are sold or retired, their cost and accumulated depreciation are eliminated from the related accounts and any gain or loss resulting from their disposal is included in the statement of income. On disposal of revalued assets, amounts in revaluation reserves relating to that asset are transferred to retained earnings.

The initial cost of property and equipment comprises its purchase price, including import duties and non-refundable purchase taxes and any directly attributable costs of bringing the asset ready for use. Expenditures incurred after the fixed assets have been put into operation, such as repairs and maintenance, are normally charged to income in the year the costs are incurred. If the asset recognition criteria are met, the expenditures are capitalized as an additional cost of property and equipment.

Increases in the carrying amount arising on revaluation of property are initially credited to revaluation reserve in shareholders' equity net of the related deferred tax. Decreases that offset previous increases of the same asset are charged in other comprehensive income and debited against property and equipment revaluation reserve directly in equity; all other decreases are charged to the income statement.

Depreciation is provided on cost or revalued amount of property and equipment except for land and construction in progress on a straight-line basis. The depreciation periods for property and equipment, which approximate the estimated economic useful lives of such assets, are as follows:

	Duration (Years)
Land improvements	5
Buildings	25
Leasehold improvements	10
Machinery and equipment	4 - 10
Vehicles	5 - 10
Furniture and fixtures	5 - 10

The economic useful life, the present value and the depreciation method are regularly reviewed for possible effects of changes in estimates, the method used and the period of depreciation are closely aligned with the economic benefits to be gained from the related asset and are recognized on a prospective basis.

2 Basis of preparation of financial statements (Continued)

2.7 Summary of significant accounting policies (Continued)

When a revaluated asset is sold, revaluation reserve account is transferred to retained earnings.

Special Costs

The economic useful life for special costs is in line with the average duration of the lease contracts which is 10 years.

Intangible assets

Intangible assets which mainly comprise software rights are measured initially at cost. Intangible assets are recognized if it is probable that the future economic benefits that are attributable to the asset will flow to the enterprise; and the cost of the asset can be measured reliably. After initial recognition, intangible assets are measured at cost less accumulated amortization and any accumulated impairment losses. Intangible assets excluding development costs, created within the business are not capitalized and expenditure is charged against profits in the year in which it is incurred. The useful lives of intangible assets are assessed to be either finite or indefinite.

Intangible assets with finite lives are amortized on a straight line basis over the best estimate of their useful lives. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at each financial year-end.

Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortization period or method, as appropriate, and treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in the statement of income in the expense category consistent with the function of the intangible asset.

The Group does not have any intangible assets with indefinite useful lives.

The carrying values of intangible assets are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable.

Impairment of non-financial assets

The carrying values of assets are reviewed for impairment when events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Whenever the carrying amount of an asset exceeds its recoverable amount, an impairment loss is recognized in the statement of income.

The recoverable amount of property and equipment is the greater of net selling price and value in use. Value in use is the present value of estimated future cash flows expected to arise from the continuing use of an asset and from its disposal at the end of its useful life while the net selling price is the amount obtainable from the sale of an asset after cost of sales deducted. For the purposes of assessing impairment, assets are grouped by regions which are determined operationally (cash-generating units).

Financial assets

Classification

The group classifies its financial assets in the following categories: loans and receivables, and available for sale. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

2. Basis of preparation of financial statements (Continued)

2.7 Summary of significant accounting policies (Continued)

Financial assets measured at amortized cost

Financial assets measured at amortized cost are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the end of the reporting period. These are classified as non-current assets. Trade receivables, cash and cash equivalents, lease certificate and investment funds are classified in this category

Financial assets measured at fair value through other comprehensive income

Financial assets measured at fair value through other comprehensive income are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless the investment matures or management intends to dispose of it within 12 months of the end of the reporting period.

Financial assets measured at fair value through profit or loss

Financial assets at fair value through profit or loss consist of "financial asset", which are acquired to benefit from short-term price or other fluctuations in the market or which are a part of a portfolio aiming to earn profit in the short-run, irrespective of the reason of acquisition, and kept for trading purposes. Financial assets that are measured by their fair value and associated with the profit or loss statement are initially reflected on the consolidated statement of financial position with their costs including the transaction cost. These financial assets are valued based on their fair value after they are recognised. Realised or unrealised profit and losses are recognised under "income from investing income/expense".

Recognition and measurement

Regular purchases and sales of financial assets are recognised on the trade-date the date on which the group commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss are initially recognised at fair value, and transaction costs are expensed in the income statement. Financial assets are derecognised when the rights to receive cash flows from the investments have expired or have been transferred and the group has transferred substantially all risks and rewards of ownership. Financial assets measured at fair value through other comprehensive income and financial assets at fair value through profit or loss are subsequently carried at fair value. Financial assets measured at amortized cost are subsequently carried at amortised cost using the effective interest method.

Group may make an irrevocable election at initial recognition for particular investments in equity instruments that would otherwise not to be measured at fair value through profit or loss, to present subsequent changes in fair value in other comprehensive income. In such cases, dividends from those investments are accounted for under consolidated statement of income.

Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously.

2. Basis of preparation of financial statements (Continued)

2.7 Summary of significant accounting policies (Continued)

Recognition and derecognition of financial assets and liabilities

The Group recognizes a financial asset or financial liability in its balance sheet when only when it becomes a party to the contractual provisions of the instrument. The Group derecognizes a financial asset or a portion of it only when the control on rights under the contract is discharged. The Group derecognizes a financial liability when the obligation under the liability is discharged or cancelled or expires.

All the normal sales or purchase transactions of financial assets are recorded at the transaction date that the Group guaranteed to purchase or sell the financial asset. These transactions generally require the transfer of financial asset in the period specified by the general conditions and the procedures in the market.

All regular way financial asset purchase and sales are recognized at the date of the transaction, the date the Group committed to purchase or sell.

Impairment of financial assets

The Group assesses at each balance sheet date whether a financial asset is impaired.

Financial assets measured at amortized cost

If there is objective evidence that an impairment loss on assets carried at amortized cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not been incurred) discounted at the financial asset's original effective interest rate.

The carrying amount of the asset is reduced through use of an allowance account. The amount of the loss is recognized in the consolidated statement of income.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

Provision for impairment is provided when there is an objective evidence of uncollectibility of trade receivables. Reserve is provided for the overdue uncollectible receivables. Also portfolio reserve is provided for the not due receivables based on certain criteria. The carrying amount of the receivable is reduced through use of an allowance account.

When securities classified as available for sale are sold or impaired, the accumulated fair value adjustments recognised in equity are included in the income statement as 'Gains and losses from investment securities'.

Trade payables

Trade payables which generally have an average of 55 days term (31 December 2018: 54 days) are initially recorded at original invoice amount and carried at amortized cost less due date expense. Due date expense is accounted for under cost of sales. This amount is the fair value of consideration to be paid in the future for goods and services received, whether or not billed.

2. Basis of preparation of financial statements (Continued)

2.7 Summary of significant accounting policies (Continued)

Gift cards recognition

The gift cards that the Group sells to customers are classified under deferred income. Revenue is recognised when these gift cards are used by the customers.

Borrowing costs

Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset shall be capitalized as part of the cost of that asset. Such borrowing costs are capitalized as part of the cost of the asset when it is probable that they will result in future economic benefits to the entity and the costs can be measured reliably. Other borrowing costs are recognized as an expense in the period in which they are incurred.

Foreign currency transactions

Transactions in foreign currencies during the period have been translated at the exchange rates prevailing at the dates of such transactions. Exchange rate differences arising on reporting monetary items at rates different from those at which they were initially recorded or on the settlement of monetary items or are recognized in the comprehensive income statement in the period in which they arise.

Foreign currency conversion rates used by the Group for the related period ended are as follows:

	USD/TRY (full)	EUR/TRY (full)
31 December 2019	5,9402	6,6506
31 December 2018	5,2609	6,0280

Earnings per share

Earnings per share are determined by dividing net income by the weighted average number of shares that have been outstanding during the period concerned. The weighted average number of shares outstanding during the year has been adjusted in respect of free shares issued without corresponding increase in resources

In Turkey, companies can raise their share capital by distributing "Bonus Shares" to shareholders from retained earnings. In computing earnings per share, such "Bonus Share" distributions are assessed as issued shares. Accordingly, the retrospective effect for those share distributions is taken into consideration in determining the weighted-average number of shares outstanding used in this computation.

Events after balance sheet date

Post year/period-end events that provide additional information about the Group's position at the balance sheet date (adjusting events), are reflected in the financial statements. Post year/period-end events that are not adjusting events are disclosed in the notes when material.

Provisions, contingent assets and contingent liabilities

i) Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as interest expense.

2. Basis of preparation of financial statements (Continued)

2.7 Summary of significant accounting policies (Continued)

ii) Contingent assets and liabilities

A contingent asset is not recognised in the financial statements but disclosed when an inflow of economic benefits is probable. Contingent liabilities are not recognised in the financial statements but they are disclosed only, unless the possibility of an outflow of resources embodying economic benefits is probable.

Related parties

a) A person or a close member of that person's family is related to a reporting entity if that person:

- i) Has control or joint control over the reporting entity,
- ii) Has significant influence over the reporting entity, or,
- iii) Is a member of the key management personnel of the reporting entity or of a parent of the reporting entity.

b) An entity is related to a reporting entity if any of the following conditions applies:

- i) The entity and the reporting entity are members of the same group,
- ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member),
- iii) Both entities are joint ventures of the same third party,
- iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity,
- v) The entity is a post-employment benefit plan for the benefit of employees of either the reporting entity or an entity related to the reporting entity. If the reporting entity is itself such a plan, the sponsoring employers are also related to the reporting entity,
- vi) The entity is controlled or jointly controlled by a person identified in (a),
- vii) A person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

Income taxes

Current Income Taxes and Deferred Tax

The tax expense for the period comprises current and deferred tax. Tax is recognized in the statement of income, except to the extent that it relates to items recognized directly in equity or other comprehensive income. In such case, the tax is recognized in shareholders' equity or other comprehensive income.

The current period tax on income is calculated for the Group's subsidiaries, associates and joint ventures considering the tax laws that are applicable in the countries where they operate.

Deferred tax liability or asset is recognized on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases which are used in the computation of taxable profit. However, deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates and tax regulations that have been enacted or substantially enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled.

The main temporary differences are from the time differences between carrying amount of tangible assets and their tax base amounts, the available expense accruals that are subject to tax and tax allowances that are not utilized.

2. Basis of preparation of financial statements (Continued)

2.7 Summary of significant accounting policies (Continued)

Deferred tax liabilities are recognized for all taxable temporary differences, where deferred tax assets resulting from deductible temporary differences are recognized to the extent that it is probable that future taxable profit will be available against which the deductible temporary difference can be utilized.

When the deferred tax assets and deferred tax liabilities relate to income taxes levied by the same taxation authority and there is a legally enforceable right to set off current tax assets against current tax liabilities, deferred tax assets and deferred tax liabilities are offset accordingly.

Statement of Cash Flows

The Group prepares statements of cash flows as an integral part of its of financial statements to enable financial statement analysis about the change in its net assets, financial structure and the ability to direct cash flow amounts and timing according to evolving conditions. Cash flows include those from operating activities, working capital, investing activities and financing activities.

Cash flows from operating activities represent the cash flows generated from the Group's activities. Cash flows related to investing activities represent the cash flows that are used in or provided from the investing activities of the Group (fixed investments and financial investments).

Cash flows arising from financing activities represent the cash proceeds from the financing activities of the Group and the repayments of these funds.

Employee Benefits

a) Defined benefit plans:

In accordance with existing social legislation in Turkey, the Company is required to make lump-sum termination indemnity payments to each employee who has completed over one year of service with the Company and whose employment is terminated due to retirement or for reasons other than resignation or misconduct. As detailed in Note 15, the employee benefit liability is provided for in accordance with TAS 19 "Employee Benefits" and is based on an independent actuarial study.

Actuarial gains and losses that calculated by professional actuaries, are recognized in the actuarial gain/loss fund regarding employee termination benefits in the equity. Recognized gains and losses shall not be transferred to comprehensive statement of income in the following periods. Reserve for employee termination benefits is recognized to financial statements that calculated with the discount rate estimated by professional actuarial.

b) Unused vacation

Unused vacation rights accrued in the consolidated financial statements represents estimated total provision for potential liabilities related to employees' unused vacation days as of the balance sheet date.

3. Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision makers of the Group. The chief operating decision makers, who are responsible for allocation resources and assessing performance of the operating segments, have been identified as the senior management that makes strategic decisions.

The senior management of the Group makes strategic decisions as a whole over the operations of the Group as the Group operates in a single industry and operations outside Turkey do not present an important portion in overall operations. Based on those reasons, there is a single reportable segment in accordance with the provisions in TFRS 8 and segment reporting is not applicable.

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

4. Cash and cash equivalents

	31 December 2019	31 December 2018
Cash on hand	**211.838**	200.278
Banks		
- Demand deposits	**108.112**	228.861
- Profit share deposits	**750.649**	1.614
Cash in transit	**88.248**	116.166
	1.158.847	**546.919**
Less: Accrual for profit share	(4.339)	-
Cash and cash equivalents for cash flow	**1.154.508**	**546.919**

As of 31 December 2019 and 2018 there is no restricted cash. As of 31 December 2019, total profit share deposits are in TRY (31 December 2018: EGP) and the gross rate profit share from participation banks for TRY is gross 10,89% per annum (31 December 2018:None TRY, for EGP gross 13% per annum). Since the profit share deposits are not used for investment purposes by the Group, are readily convertible to a known amount of cash and be subject to an insignificant risk of changes in value, profit share deposits are classified as cash and cash equivalents.

5. Financial assets

a) Short-term financial assets

As of 31 December 2019 Group's short-term financial investments, consisting out of lease certificates and real estate investment funds, are detailed on the table below:

	31 December 2019	31 December 2018
Lease certificate (*)	**478.195**	167.167
Real estate investment fund	**59.396**	279.483
	537.591	**446.650**

(*) As of 31 December 2019, lease certificates are denominated in TRY and the simple gross annual rate of return is 13.39% on average (31 December 2018: TRY, gross annual 24.70%).

b) Long-term financial assets

Financial investments amounting to TRY622.760 as of 31 December 2019 are detailed below (31 December 2018: TRY350.761) .

i) *Subsidiaries:*

The details of subsidiaries and associates financial investment of the Group are as below:

Name of subsidiary	**Share (%)**	**31 December 2019**	**31 December 2018**
İdeal Standart İşletmecilik ve Mümessillik San. ve Tic. A.Ş. ("İdeal Standart") (*)	100	12.590	12.590
		12.590	**12.590**

(*) İdeal Standart is carried at cost with the consideration of possible value and the financial results are not included in the scope of consolidation since the Group does not have any significant effect on the financial results of the Group; as of 31 December 2019, the total assets and liabilities of the current year are not more than 1% of the total assets and ceiling of the Group in the current year. Cost value of the financial investment reflects its fair value.

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

5. Financial assets (Continued)

ii) *Financial assets measured at fair value through other comprehensive income:*

The details of financial assets measured at fair value through other comprehensive income and fair values of the Group are as below:

Name of subsidiary	Share(%)	31 December 2019	31 December 2018
FLO Mağazacılık ve Pazarlama A.Ş. (*)	11,5	455.170	338.171
Aktül Kağıt Üretim Pazarlama A.Ş. (**)	14	155.000	-
		610.170	**338.171**

(*) As of 31 December 2019 the fair value of available-for-sale financial asset is calculated by an independent valuation company by using discounted cash flow analysis method with discount rate used as 19,51% and the final growth rate used as 9.8%

(**) The Group, acquired 14% stake of Aktül Kağıt Üretim Pazarlama A.Ş.'nin ("Aktül") for TRY91.000 as of 14 January 2019. On 28 March 2019, the Group has made a capital increase of TRY39.945 in Aktül. As of 31 December 2019, the fair value of the related financial asset is calculated by an independent valuation company by using the average of the multiplier method (domestic and international multiplier method) and "DCF" methods by using a discount rate of 17,6%.

6. Financial liabilities

a) Loans

As of 31 December, 2019, the Group has short-term interest-free financial debts from various banks amounting to TRY47.330 (31 December 2018: TRY37.853).

b) Lease Liabilities

Short term portion of long term liabilities	31 December 2019	31 December 2018
Lease liabilities	**984.358**	-
	984.358	-
Long term lease liabilities	**31 December 2019**	**31 December 2018**
Lease liabilities	**3.280.209**	-
	3.280.209	-
Total borrowings	**4.264.567**	-

As of the report date, the maturity dates of the financial liabilities are as follows:

	31 December 2019	31 December 2018
Shorter than 3 month	**255.377**	-
3 - 12 month	**728.981**	-
More than 12 month	**3.280.209**	-
	4.264.567	**-**

Fair values are determined by using average effective annual financing rates.

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

6. Financial liabilities (Continued)

The movement of lease liabilities for the periods ended 31 December 2019 and 2018 are shown in the following table:

	2019	**2018**
Balance at the beginning of the period - 1 January	**-**	-
Additions	**1.009.776**	**-**
Initial recognition of lease liabilities within the scope of TFRS 16	**3.564.459**	
Changes in financial expenses accrual	**633.939**	**-**
Cash outflows from payments of lease liabilities	**(1.024.616)**	**-**
Exchange rate differences	**6.303**	**-**
Foreign currency translation differences	**74.706**	**-**
Balance at the end of the period - 31 December	**4.264.567**	-

7. Trade receivables and payables

a) Trade receivables from third parties

	31 December 2019	**31 December 2018**
Credit card receivables	**1.433.320**	1.159.602
	1.433.320	**1.159.602**

As of 31 December 2019 the average term of credit card receivables is 12 days (31 December 2018: 11 days).

b) Trade payables due to third parties

	31 December 2019	**31 December 2018**
Trade payables	**5.053.719**	4.057.641
Unincurred rediscount expense (-)	**(51.753)**	(26.968)
	5.001.966	**4.030.673**

As of 31 December 2019 the average term of trade payables is 55 days (31 December 2018: 54 days). As of 31 December 2019 letters of guarantee,cheques and notes are amounting to TRY282.614 and mortgages are amounting to TRY10.395 (31 December 2018: TRY72.260 letters of guarantee,cheques and notes TRY10.168 mortgages).

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

8. Other receivables

a) Other receivables from related parties

	31 December 2019	31 December 2018
Receivables from related parties	**169**	158
	169	**158**

b) Other receivables from third parties

	31 December 2019	31 December 2018
Other receivables	**17.179**	25.163
Doubtful receivables	**11.370**	9.928
Less: Allowance for doubtful receivables	**(11.370)**	(9.928)
	17.179	**25.163**

Current period movement of allowance for doubtful receivables is as follows:

	31 December 2019	31 December 2018
Balance at the beginning of the period - 1 January	**9.928**	425
Allowance for doubtful receivables	**1.442**	9.637
Collection in current year	**-**	(134)
Balance at the end of the period - 31 December	**11.370**	**9.928**

9. Inventories

	31 December 2019	31 December 2018
Trade goods, net	**2.356.936**	2.087.653
Other	**11.591**	10.241
	2.368.527	**2.097.894**

Cost of inventories amounting to TRY33.226.484 (31 December 2018: TRY26.613.139) expensed under cost of sales.

The movement of impairment for inventories in 2019 and 2018 is as follows:

	2019	2018
Balance at the beginning of the period - 1 January	**11.524**	6.041
Current year reversal	**(11.524)**	(6.041)
Allowance for impairment	**2.509**	11.524
Balance at the end of the period - 31 December	**2.509**	**11.524**

As of 31 December 2019, allowance for impairment on trade goods amounting to TRY2.509 (31 December 2018: TRY11.524).

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

10. Property, plant and equipment

The movements of property and equipment and the related accumulated depreciation for the periods ended 31 December 2019 and 2018 are as follows:

	1 January 2019	Additions	Disposals	Transfers	Currency translation differences	31 December 2019
Cost or revalued amount						
Land	**817.860**	**28.022**	**-**	**-**	**2.756**	**848.638**
Land improvements	**15.326**	**2.514**	**(13)**	**1.161**	**-**	**18.988**
Buildings	**1.200.106**	**93.605**	**(901)**	**194.955**	**3.181**	**1.490.946**
Machinery and equipment	**1.230.234**	**314.870**	**(30.281)**	**19.312**	**26.240**	**1.560.375**
Vehicles	**242.076**	**72.798**	**(16.106)**	**3.732**	**4.048**	**306.548**
Furniture and fixtures	**459.329**	**123.722**	**(15.928)**	**3.357**	**6.720**	**577.200**
Leasehold improvements	**1.055.029**	**255.079**	**(21.637)**	**6.784**	**35.741**	**1.330.996**
Construction in progress	**116.296**	**184.202**	**(4.873)**	**(251.760)**	**328**	**44.193**
	5.136.256	**1.074.812**	**(89.739)**	**(22.459)**	**79.014**	**6.177.884**
Less : Accumulated depreciation						
Land improvements	**(8.969)**	**(2.322)**	**8**	**-**	**-**	**(11.283)**
Land	**(59.569)**	**(69.497)**	**(41)**	**-**	**(247)**	**(129.354)**
Machinery and equipment	**(531.295)**	**(134.109)**	**22.380**	**-**	**(17.032)**	**(660.056)**
Vehicles	**(118.478)**	**(48.905)**	**13.274**	**-**	**(2.440)**	**(156.549)**
Furniture and fixtures	**(280.405)**	**(68.867)**	**15.523**	**-**	**(3.217)**	**(336.966)**
Leasehold improvements	**(438.989)**	**(106.961)**	**7.835**	**-**	**(16.389)**	**(554.504)**
	(1.437.705)	**(430.661)**	**58.979**	**-**	**(39.325)**	**(1.848.712)**
Net book value	**3.698.551**					**4.329.172**

	1 January 2018	Additions	Disposals	Transfers	Currency translation differences	31 December 2018
Cost or revalued amount						
Land	**809.864**	11.361	(8.005)	-	4.640	817.860
Land improvements	**13.126**	2.047	(29)	182	-	15.326
Buildings	**939.124**	111.614	(1.889)	147.820	3.437	1.200.106
Machinery and equipment	**957.870**	253.699	(27.323)	8.255	37.733	1.230.234
Vehicles	**180.581**	65.886	(16.852)	6.567	5.894	242.076
Furniture and fixtures	**366.021**	92.825	(10.109)	1.608	8.984	459.329
Leasehold improvements	**810.553**	199.955	(16.072)	4.049	56.544	1.055.029
Construction in progress	**72.828**	213.710	(1.955)	(168.862)	575	116.296
	4.149.967	**951.097**	**(82.234)**	**(381)**	**117.807**	**5.136.256**
Less : Accumulated depreciation						
Land improvements	**(7.065)**	(1.904)	-	-	-	(8.969)
Land	-	(59.619)	104	-	(54)	(59.569)
Machinery and equipment	**(424.076)**	(106.235)	21.242	-	(22.226)	(531.295)
Vehicles	**(91.211)**	(37.452)	13.506	-	(3.321)	(118.478)
Furniture and fixtures	**(233.342)**	(52.552)	9.765	-	(4.276)	(280.405)
Leasehold improvements	**(336.548)**	(86.904)	7.826	-	(23.363)	(438.989)
	(1.092.242)	**(344.666)**	**52.443**		**(53.240)**	**(1.437.705)**
Net book value	**3.057.725**					**3.698.551**

Depreciation expense amounting to TRY400.061 (1 January - 31 December 2018: TRY320.595) were accounted for in marketing expenses and TRY30.600 (1 January - 31 December 2018: TRY24.071) in general and administrative expenses for the period 1 January - 31 December 2019. The land and buildings were revalued and reflected to financial statements with their fair value. The book values of such assets were adjusted to the revalued amounts and the resulting surplus net of deferred income tax was credited to revaluation surplus in the equity. The revaluation surplus is not available for distribution to shareholders.

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

10. Property, plant and equipment (Continued)

If the Group does not adopt the revaluation model in accordance with TAS 16, the net book values of the items of property and equipment as of 31 December 2019 and 2018 are as follows:

	31 December 2019	**31 December 2018**
Land	**223.569**	195.936
Buildings	**1.153.099**	856.739
	1.376.668	**1.052.675**

Fair values of land and buildings

An independent valuation of the group's land and buildings was performed by valuers to determine the fair value of the land and buildings as at 31 December 2019. The revaluation surplus, as of 31 December 2017 net of applicable deferred income taxes was credited to other comprehensive income and is shown in 'property and equipment revaluation reserve' in shareholders equity. The fair value of non-financial assets by valuation method is calculated by inputs observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2).

Valuation techniques used to derive level 2 fair values

Sale or purchase costs or tax deductions are not taken into account in assumption of Level 2 fair value of land and buildings. The most common valuation techniques used is market comparable method, and for some land and buildings cost and income approach including discounted cash flow analysis are also used. Comparable value per square meter is determined based on assumptions such as bargaining share and adjustment for location in market comparable method.

Market comparable method

A property's fair value is estimated based on comparison of sales and market data of similar or comparable properties. The revaluated property is compared with the sales of similar properties in the market or asked price and bid price.

Discounted cash flow method

Value assumption is conducted through discount method by taking into account the data of expenditure and revenue belong to the revaluated property. The reduction is associated with value and revenue converting the amount of revenue to value assumption. Either the ratio of proceeds or/and discount should be taken into consideration. Within this approach, Direct Capitalization of Income and Cash Flow Analysis are applied predominantly. During the application of Direct Capitalization of Income, rental data belong to the similar real estate in the same region where the property based in has been used. Unless enough data for probable ratio of capitalization is attained, the method aforementioned has not been applied on.

Cost approach

Instead of purchase of property, the probability of construction of the same of the property or another property provides the same benefit is taken into account. In practice the estimated value includes the amortization of old and less functional properties in case new one's cost exceeds the potential price to be paid for revaluation of the property.

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

10. Property, plant and equipment (Continued)

It determines how transaction will be traded in the market and the approach and methods will be used in estimation of fair value of land and building. Sales prices of comparable land and buildings in close proximity are adjusted for differences in key attributes such as property size. The most significant input into the valuation approach is price per square meter.

In the market comparable method, one of the methods applied during the valuation, room for negotiation has been considered and reconciliation has done for the positive and negative features of property with respect to the precedents.

Valuation processes of the group

The Group's finance department reviews the fair value of land and buildings for reporting purposes. On an annual basis, the Group engages external, independent and CMB licensed valuation firm.

Revaluations are performed with sufficient regularity to ensure that the fair value of a revalued asset does not differ materially from its carrying amount as of balance sheet date. Group revaluates the amount of their lands and buildings every 3 years unless there is a change in the circumstances. The valuation of land and buildings was performed as of 31 December 2017.

The fair values of the land and buildings (administrative building, warehouses and stores) of the Group have been determined by a real estate appraisal company who has CMB license, holds a recognised and relevant professional qualification and has recent experience in the location and category of the land and buildings.

The movement of revaluation fund of land and buildings owned by the Group are shown in the following table:

	1 January - 31 December 2019	**1 January - 31 December 2018**
Balance at the beginning of the period - 1 January	**785.683**	**810.869**
Revaluation increase	**-**	**-**
Deferred tax arising from revaluation increase	**-**	(25.186)
Balance at the end of the period - 31 December	**785.683**	**785.683**

Pledges and mortgages on assets

As of 31 December 2019 and 2018, there is no pledge or mortgage on property and equipment of the Group.

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

11. Intangible assets

The movements of intangible assets and related accumulated amortization for the periods ended 31 December 2019 and 2018 are as follows:

	1 January 2019	Additions	Disposals	Transfers	Currency translation differences	31 December 2019
Cost						
Right	**39.213**	**7.807**	**(201)**	**22.459**	**365**	**69.643**
Other intangible assets	**265**	**30**	**-**	**-**	**-**	**295**
	39.478	**7.837**	**(201)**	**22.459**	**365**	**69.938**
Accumulated amortization						
Right	**(22.830)**	**(8.331)**	**184**	**-**	**(292)**	**(31.269)**
Other intangible assets	**(188)**	**(61)**	**-**	**-**	**-**	**(249)**
	(23.018)	**(8.392)**	**184**	**-**	**(292)**	**(31.518)**
Net book value	**16.460**					**38.420**

	1 January 2018	Additions	Disposals	Transfers	Currency translation differences	31 December 2018
Cost						
Right	**31.972**	6.860	(693)	381	693	39.213
Other intangible assets	**216**	49	-	-	-	265
	32.188	6.909	(693)	381	693	39.478
Accumulated amortization						
Right	**(18.894)**	(3.955)	656	-	(637)	(22.830)
Other intangible assets	**(101)**	(87)	-	-	-	(188)
	(18.995)	(4.042)	656	-	(637)	(23.018)
Net book value	**13.193**					**16.460**

As of 31 December 2019 amortisation expense amounting to TRY7.796 (1 January - 31 December 2018: TRY3.760) has been charged in marketing expenses and TRY596 (1 January - 31 December 2018: TRY282) in general and administrative expenses.

The intangible assets are amortized over estimated useful life which is 5 years. Major part of the rights is software licenses.

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

12. Right of Use Assets

The movements of right use of assets and the related accumulated depreciation for the period ended 31 December 2019 as follows:

	1 January 2019	Additions	Disposals	Transfers	Currency translation differences	31 December 2019
Building	**3.498.042**	**1.103.909**	**(130.093)**	**-**	**73.816**	**4.545.674**
Vehicles	**66.417**	**38.653**	**(2.692)**	**-**	**711**	**103.089**
	3.564.459	**1.142.562**	**(132.785)**	**-**	**74.527**	**4.648.763**
Less: Accumulated amortization						
Building	-	**(606.170)**	**11.686**	**-**	**(6.220)**	**(600.704)**
Vehicles	-	**(37.393)**	**620**	**-**	**(338)**	**(37.111)**
	-	**(643.563)**	**12.306**	**-**	**(6.558)**	**(637.815)**
Net book value	**3.564.459**					**4.010.948**

13. Provisions, contingent assets and liabilities

a) Short term provisions for employee benefits

Unused vacation amounting to TRY24.507 is shown on the current provisions for employee benefits amounting in the Group account of short term provisions for the period ended 31 December 2019 (31 December 2018: TRY18.918).

Current period movement of short term unused vacation provision is as follows:

	1 January - 31 December 2019	1 January - 31 December 2018
Balance at the beginning of the period - 1 January	**18.918**	14.395
Reversals during period	**(18.918)**	(14.395)
Provision of unused vacation	**24.507**	18.918
Balance at the end of the period – 31 December	**24.507**	**18.918**

b) Other short term provisions

	31 December 2019	31 December 2018
Legal provisions (*)	**35.153**	27.837
Other	**12.585**	12.000
Total	**47.738**	**39.837**

(*) As of 31 December 2019 and 2018, the total amount of outstanding lawsuits filed against the Group, TRY58.259 and TRY45.341 (in historical terms), respectively. The Group recognized provisions amounting to TRY35.153 and TRY27.837 for the related periods, respectively.

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

13. Provisions, contingent assets and liabilities (Continued)

Current period movement of provision for lawsuits is as follows:

	1 January - 31 December 2019	1 January - 31 December 2018
Balance at the beginning of the period - 1 January	**27.837**	23.578
Provisions required	**7.316**	4.259
Balance at the end of the period - 31 December	**35.153**	**27.837**

Letter of guarantees, mortgages and pledges given by the Group

As of 31 December 2019 and 2018, breakdown of the guarantees, mortgage and pledges given by the Group is as follows:

	31 December 2019				
	Total TRY equivalent	**TRY**	**USD**	**EUR**	**Moroccan Dirham**
A. Total amount of guarantees, pledges and mortgages given in the name of	***119.437***	***117.947***	***250.870***	-	-
Guarantee	*119.437*	*117.947*	*250.870*	-	-
Pledge	-	-	-	-	-
Mortgage	-	-	-	-	-
B. Total amount of guarantees, pledges and mortgages provided on behalf of the parties which are included in the scope of full consolidation	-	-	-	-	-
Guarantee	-	-	-	-	-
Pledge	-	-	-	-	-
Mortgage	-	-	-	-	-
C. Total amount of guarantees, pledges and mortgages provided on behalf of third parties to conduct business activities	-	-	-	-	-
D. Total amount of other guarantees, pledges and mortgages	-	-	-	-	-
i. On behalf of majority Shareholder	-	-	-	-	-
ii. On behalf of other group companies which are not covered in B and C above	-	-	-	-	-
iii. On behalf of third parties which are not covered by item C	-	-	-	-	-
Total	**119.437**	**117.947**	**250.870**	**-**	**-**

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

13. Provisions, contingent assets and liabilities (Continued)

	31 December 2018				
	Total TRY equivalent	**TRY**	**USD**	**EUR**	**Moroccan Dirham**
A. Total amount of guarantees, pledges and mortgages given in the name of	***127.085***	***125.765***	***250.870***	-	-
Guarantee	*127.085*	*125.765*	*250.870*	-	-
Pledge	-	-	-	-	-
Mortgage	-	-	-	-	-
B. Total amount of guarantees, pledges and mortgages provided on behalf of the parties which are included in the scope of full consolidation	-	-	-	-	-
Guarantee	-	-	-	-	-
Pledge	-	-	-	-	-
Mortgage	-	-	-	-	-
C. Total amount of guarantees, pledges and mortgages provided on behalf of third parties to conduct business activities	-	-	-	-	-
D. Total amount of other guarantees, pledges and mortgages	-	-	-	-	-
i. On behalf of majority Shareholder	-	-	-	-	-
ii. On behalf of other group companies which are not covered in B and C above	-	-	-	-	-
iii. On behalf of third parties which are not covered by item C	-	-	-	-	-
Total	**127.085**	**125.765**	**250.870**	**-**	**-**

Insurance coverage on assets

As of 31 December 2019 and 2018, insurance coverage on assets of the Group is TRY3.275.836 and TRY2.213.517 respectively.

14. Prepaid Expenses and Deferred Income

a) Short term prepaid expenses

	31 December 2019	**31 December 2018**
Order advances given to third parties	**159.301**	171.897
Order advances given to related parties (Note 27)	**31.899**	55.596
Other	**28.010**	23.540
	219.210	**251.033**

b) Long term prepaid expenses

	31 December 2019	**31 December 2018**
Advances given for property, plant and equipment	**23.433**	27.593
Other	**4.367**	901
	27.800	**28.494**

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

14. Prepaid Expenses and Deferred Income (Continued)

c) Deferred Income

	31 December 2019	31 December 2018
Gift cards income	**18.031**	22.312
Other	**162**	31
	18.193	**22.343**

15. Employee termination benefits

	31 December 2019	31 December 2018
Provision for employee termination benefits	**180.114**	128.634
	180.114	**128.634**

The amount payable consists of one month's salary limited to a maximum of full TRY6.379,86 for each period of service as of 31 December 2019 (31 December 2018: full TRY5.434,42). The retirement pay provision ceiling is revised semiannually, and full TRY6.379,86 which is effective from 1 July 2019, is taken into consideration in the calculation of provision for employment termination benefits (effective from 1 January 2019: full TRY6.017,60). Liability of employment termination benefits is not subject to any funding as there is not any obligation. Provision is calculated by estimating the present value of the future probable obligation of the Group arising from the retirement of the employees. TAS 19 "Employee Benefits" requires actuarial valuation methods to be developed to estimate the Group's obligation under the defined benefit plans. The following actuarial assumptions are used in the calculation of the total liability. Actuarial loss/ (gain) is accounted in the statement of comprehensive income under "Actuarial gain/loss from defined benefit plans".

The principal assumption is that the maximum liability for each year of service will increase in line with inflation. Thus, the discount rate applied represents the expected real rate after adjusting for the anticipated effects of future inflation. Consequently, in the accompanying consolidated financial statements as of 31 December 2019 and 2018 the provision is calculated by estimating the present value of the future probable obligation of the Group arising from the retirement of the employees. Provisions at the balance sheet date were calculated by using real discount rate of 4,50% by assuming an annual inflation rate of 7% (31 December 2018: 10,50%) and a discount rate of 11,50% (31 December 2018: 16,74%). The anticipated rate of termination benefits not paid as a result of voluntary leaves is also taken into consideration.

The following tables summarize the components of net benefit expense recognized in the comprehensive statement of income and amounts recognized in the balance sheet:

	1 January - 31 December 2019	1 January - 31 December 2018
Current service cost (Note 20)	**30.535**	18.488
Financial expense of employee termination benefit (Not 23)	**18.534**	9.520
Total	**49.069**	**28.008**

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

15. Employee termination benefits (Continued)

Changes in the carrying value of defined benefit obligation are as follows:

	1 January - 31 December 2019	1 January - 31 December 2018
Balance at the beginning of the period - 1 January	**128.634**	99.142
Financial expense of employee termination benefit	**18.534**	9.520
Current service cost	**30.535**	18.488
Benefits paid	**(31.829)**	(28.475)
Actuarial gain/(loss)	**34.240**	29.959
Balance at the end of the period - 31 December	**180.114**	**128.634**

16. Other assets and liabilities

a) Other current assets

	31 December 2019	31 December 2018
VAT receivable	**48.755**	31.306
Other	**22.647**	11.605
	71.402	**42.911**

b) Other current liabilities

	31 December 2019	31 December 2018
Taxes and funds payables	**151.807**	93.889
Other	**3.556**	632
	155.363	**94.521**

17. Equity

a) Share capital and capital reserves

As of 31 December 2019 and 2018, the breakdown of shareholders and their ownership percentages in the Company are summarized as follows.

	31 December 2019		31 December 2018	
	Historical cost	(%)	Historical cost	(%)
Merkez Bereket Gıda Sanayi ve Ticaret A.Ş.	**89.754**	**14,78**	44.877	14,78
Naspak Gıda Sanayi ve Ticaret A.Ş.	**64.792**	**10,67**	31.896	10,51
Other	**18.348**	**3,02**	9.674	3,18
Publicly traded	**434.306**	**71,53**	217.153	71,53
	607.200	**100,00**	**303.600**	**100,00**

The Company's share capital is fully paid and consists of 607.200.000 (31 December 2018: 303.600.000) shares of full TRY 1 nominal value each. In accordance with the decision taken at the Ordinary General Assembly Meeting held on May 21, 2019, the Company increased its paid-in capital by TRY303.600 from 2018 year profit to TRY607.200. The capital increase was registered on 12 July 2019.

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

17. Equity (Continued)

Revaluation surplus

As of 31 December 2019 the Group has revaluation surplus amounting TRY785.683 (31 December 2018: TRY785.683) related to revaluation of land and buildings. The revaluation surplus is not available for distribution to shareholders (Note 10).

b) Restricted reserves and retained earnings

The legal reserves consist of first and second legal reserves, per the Turkish Commercial Code (TCC). The TCC stipulates that the first legal reserve is appropriated out of net statutory profits at the rate of 5% per annum, until the total reserve reaches 20% of the Company's historical paid-in share capital. The second legal reserve is appropriated at the rate of 10% per annum of all cash distributions in excess of 5% of the historical paid-in share capital. Under TCC, the legal reserves are not available for distribution unless they exceed 50% of the historical paid-in share capital but may be used to offset losses in the event that historical general reserve is exhausted.

The statutory accumulated profits and statutory current year profit are available for distribution, subject to the reserve requirements referred to above and Turkish Capital Market Board (CMB) requirements related to profit distribution.

Listed companies distribute dividend in accordance with the Communiqué No. II-19.1 issued by the CMB which is effective from 1 February 2014.

Companies distribute dividends in accordance with their dividend payment policies settled and dividend payment decision taken in general assembly and also in conformity with relevant legislations. The communiqué does not constitute a minimum dividend rate. Companies distribute dividend in accordance with the method defined in their dividend policy or articles of incorporation. In addition, dividend can be distributed by fixed or variable instalments and advance dividend can be paid in accordance with profit on financial statements of the Company.

In accordance with the Turkish Commercial Code (TCC), unless the required reserves and the dividend for shareholders as determined in the article of association or in the dividend distribution policy of the company are set aside, no decision may be made to set aside other reserves, to transfer profits to the subsequent year or to distribute dividends to the holders of usufruct right certificates, to the members of the board of directors or to the employees, and no dividend can be distributed to these persons unless the determined dividend for shareholders is paid in cash.

Dividend distribution policy of the Company is in line with the CMB Law numbered 6362 dated 30 December 2012.

Inflation adjustment to shareholders' equity and book value of extraordinary reserves can be used as an internal source in capital, dividend distribution in cash or net-off against prior years' loss. In case the inflation adjustment to shareholders' equity is used for dividend distribution in cash, the distribution is subject to corporate tax.

As of 31 December 2019 and 2018 legal reserves, prior year profits and net income for the period in statutory accounts of the Company are as follows:

	31 December 2019	31 December 2018
Legal reserves	**431.098**	571.193
Extraordinary reserves	**964.918**	840.094
Net profit for the period	**1.475.432**	1.255.662
	2.871.448	**2.666.949**

As of 31 December 2019, net profit for the Company's statutory books is TRY1.475.432 (31 December 2018: TRY1.255.662) and net profit per consolidated financial statements in accordance with CMB accounting standards is TRY1.224.877 (31 December 2018: TRY1.250.464).

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

17. Equity (Continued)

d) Treasury Shares

As a result of share repurchase programs, all 7.635.666 shares were sold at a price of TRY48.00 (full TRY). As a result of the related transaction, all treasury shares of the Company have been sold and the gain on sale amounting to TRY 130.782 (excluding commission) is recognised in retained earnings of the equity in the financial statements.

e) Dividend paid

At the Ordinary General Assembly Meeting held on 21 May 2019, it was decided to distribute TRY728.640 from the profit of the year 2018 to the shareholders and to make the payment in two installments on 12 June 2019 and 18 November 2019. TRY4.581 of the Group's dividend distribution consists of the Group's dividend payment corresponding to its own shares provided under "Equity – Retained Earnings". In addition, based on the decision taken at the Extraordinary General Assembly Meeting dated 19 November 2019, gross dividend amounting to gross TRY242.880 was distributed as of 13 December 2019.

18. Sales and cost of sales

a) Net Sales

The Group's net sales for the periods ended 31 December 2019 and 2018 are as follows:

	1 January - 31 December 2019	**1 January - 31 December 2018**
Sales	**40.406.038**	32.453.831
Sales returns (-)	**(194.096)**	(130.844)
	40.211.942	**32.322.987**

b) Cost of sales

	1 January - 31 December 2019	**1 January - 31 December 2018**
Beginning inventory	**2.087.653**	1.442.833
Purchases	**33.495.767**	27.257.959
Ending inventory (-)	**(2.356.936)**	(2.087.653)
	33.226.484	**26.613.139**

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

19. Operational expenses

a) Marketing expenses

	1 January - 31 December 2019	1 January - 31 December 2018
Personnel expenses	**2.306.791**	1.709.125
Depreciation and amortization expenses	**1.005.690**	324.355
Electricity, water and communication expenses	**320.216**	212.038
Advertising expenses	**107.844**	83.165
Trucks fuel expense	**100.507**	90.424
Maintenance and repair expenses	**100.427**	80.975
Taxes and duty expenses	**49.354**	30.512
Packaging expenses	**43.979**	193.783
Fixtures expensed	**33.442**	6.247
IT expenses	**27.053**	19.971
Provision for employee termination benefit	**26.260**	15.715
Stationery expenses	**26.194**	23.600
Insurance expenses	**14.753**	11.672
Rent expenses	**13.921**	783.432
Other	**102.299**	78.512
	4.278.730	**3.663.526**

b) General and administrative expenses

	1 January - 31 December 2019	1 January - 31 December 2018
Personnel expenses	**405.790**	322.481
Depreciation and amortization expenses	**76.926**	24.353
Legal and consultancy expenses	**27.291**	22.784
Money collection expenses	**20.237**	14.131
Motor vehicle expenses	**15.775**	15.668
Taxes and duty expenses	**5.520**	20.462
Provision for employee termination benefit	**4.275**	2.773
Office supplies	**3.189**	2.356
Communication expenses	**2.865**	2.786
Vehicle rent expenses	**1.407**	33.235
Other	**77.164**	55.451
	640.439	**516.480**

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

20. Expenses by nature

a) Depreciation and amortisation expenses

	1 January - 31 December 2019	1 January - 31 December 2018
Marketing and selling expenses	**1.005.690**	324.355
General and administrative expenses	**76.926**	24.353
	1.082.616	**348.708**

b) Personnel expenses

	1 January - 31 December 2019	1 January - 31 December 2018
Wages and salaries	**2.407.910**	1.805.752
Social security premiums - employer contribution	**304.671**	225.854
Provision for employee termination benefits (Note 15)	**30.535**	18.488
	2.743.116	**2.050.094**

21. Other operating income and expense

a) Other operating income

	1 January - 31 December 2019	1 January - 31 December 2018
Gain on sale of scraps	**7.213**	8.209
Other income from operations	**66.595**	28.162
	73.808	**36.371**

b) Other operating expense

	1 January - 31 December 2019	1 January - 31 December 2018
Provision expenses	**10.708**	15.261
Other	**7.326**	7.438
	18.034	**22.699**

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

22. Financial income

	1 January - 31 December 2019	1 January - 31 December 2018
Participation account income	**11.957**	44.212
Foreign currency gains	**8.666**	7.355
	20.623	**51.567**

23. Financial expenses

	1 January - 31 December 2019	1 January - 31 December 2018
Financial expenses arises from lease liabilities	**633.939**	-
Finance charge on employee termination benefit including actuarial losses (Note 15)	**18.534**	9.520
Foreign exchange losses	**7.648**	1.571
Other financial expenses	**3.418**	1.505
	663.539	**12.596**

24. Income and expense from investing activities

a) Income from investing activities

	1 January - 31 December 2019	1 January - 31 December 2018
Incomes from financial investments (*)	**112.292**	36.448
Dividend income	**2.858**	4.279
Gain on sale of property, plant and equipment	**-**	3.600
	115.150	**44.327**

(*) The balance consist of income from investment funds and lease certificates of the Group.

b) Expense from investing activities

As of 31 December 2019, the loss on sale of fixed assets of the Group is amounting to TRY3.423 (31 December 2018: None).

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

25. Tax assets and liabilities

As of 31 December 2019 and 2018, provision for taxes of the Group is as follows :

	31 December 2019	**31 December 2018**
Current income tax liabilities	**425.281**	354.356
Current tax assets (Prepaid taxes)	**(321.295)**	(271.932)
Corporate tax payable	**103.986**	**82.424**

In Turkey, as of 31 December 2019, corporate tax rate is 22% (31 December 2018: 22%). Corporate tax returns are required to be filed by the twenty-fifth day of the fourth month following the balance sheet date and taxes must be paid in one instalment by the end of the fourth month. The tax legislation provides for a temporary tax of 22% to be calculated and paid based on earnings generated for each quarter. The amounts thus calculated and paid are offset against the final corporate tax liability for the year.

In Morocco, as of 31 December 2019 the corporate tax rate is 30% (31 December 2018: 30%) where the consolidated subsidiary of the Company, BIM Stores SARL operates. In Egypt, as of 31 December 2019 the corporate tax rate is 22.5% (31 December 2018: 22.5%) where the consolidated subsidiary of the Company, BIM Stores LLC operates.

There is no taxable temporary differences related with the consolidated subsidiaries for which the Company recognised deferred tax liability (31 December 2018: None). Corporate tax losses can be carried forward for a maximum period of 5 years following the year in which the losses were incurred. The tax authorities can inspect tax returns and the related accounting records for a retrospective maximum period of five years

15% withholding tax rate applies to dividends distributed by resident corporations resident real persons except for, those who are not liable to income and corporation tax, non-resident real persons, non-resident corporations. Dividend distribution by resident corporations to resident corporations is not subject to a withholding tax. Furthermore, in the event the profit is not distributed or included in capital, no withholding tax shall be applicable. In addition, if the profit is not distributed or added to the capital, the income tax is not calculated

In accordance with the regulation numbered 7061, published in Official Gazette on 5 December 2017, "Law on the Amendment of Certain Tax Laws and Some Other Laws", corporate tax rate for the years 2018, 2019 and 2020 has increased from 20% to 22%. Therefore, deferred tax assets and liabilities as of 31 December 2018 are calculated with 22% tax rate for the temporary differences which will be realized in 2018, 2019 and 2020, and with 20% tax for those which will be realized after 2021 and onwards.

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

25. Tax assets and liabilities (Continued)

As of 31 December 2019 and 2018, temporary differences based for deferred tax and deferred tax asset and liability calculated by using applicable tax rates are as follows:

	Balance sheet		Comprehensive income	
	31 December 2019	31 December 2018	1 January - 31 December 2019	1 January - 31 December 2018
Deferred tax liability				
Tangible and intangible assets, except the effect of revaluation effect	**103.769**	79.082	**24.687**	22.747
The effect of the revaluation of land and buildings	**132.843**	132.843	**-**	25.186
The effect of the revaluation of financial asset	**20.806**	9.664	**11.142**	2.052
Other adjustments	**11.949**	5.952	**5.997**	819
Deferred tax asset				
Provision for employee termination benefit	**(36.023)**	(25.727)	**(10.296)**	(5.899)
Lease liabilities	**(52.403)**	-	**(52.403)**	-
Other adjustments	**(34.279)**	(29.098)	**(5.181)**	(7.177)
Deferred tax effect of sale of treasury shares	-	-	**(28.772)**	-
Currency translation difference	-	-	**286**	290
Deferred tax	**146.662**	**172.716**	**(54.540)**	**38.018**

Deferred tax is presented in financial statements as follows:

	31 December 2019	31 December 2018
Deferred tax assets	**9.886**	3.339
Deferred tax liabilities	**(156.548)**	(176.055)
Net deferred tax liability	**(146.662)**	**(172.716)**

Movement of net deferred tax liability for the periods ended 31 December 2019 and 2018 are as follows:

	1 January - 31 December 2019	1 January - 31 December 2018
Balance at the beginning of the period - 1 January	**172.716**	134.988
Deferred tax expense recognized in statement of profit or loss, net	**(58.834)**	16.772
Deferred tax expense/(income) recognized in statement of comprehensive income	**4.294**	**21.246**
- Revaluation of financial assets available for sale	*11.142*	*2.052*
- Revaluation of property, plant and equipment	-	*25.186*
- Remeasurement losses of defined benefit plans	*(6.848)*	*(5.992)*
Deferred tax effect recognized in retained earnings (*)	**28.772**	-
Foreign currency translation differences	**(286)**	(290)
Balance at the end of the period - 31 December	**146.662**	**172.716**

(*) The amount represents the tax effect of the classification made between the profit or loss statement and retained earnings in relation to the sale of treasury shares of the Company in the current period.

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

25. Tax assets and liabilities (Continued)

Tax reconciliation

	1 January - 31 December 2019	1 January - 31 December 2018
Profit before tax	**1.590.874**	1.626.812
Corporate tax provision calculated at effective tax rate of 22%	**(349.992)**	(357.899)
Disallowable charges	**(2.445)**	(1.236)
Effect of tax rate differences of the consolidated subsidiary	**(1.865)**	(2.713)
Other	**(11.695)**	(14.500)
	(365.997)	**(376.348)**
- Current	**(424.831)**	**(359.576)**
- Deferred	**58.834**	**(16.772)**

26. Earnings per share

Basic earnings per share is calculated by dividing the net profit for the period by the weighted average number of ordinary shares outstanding during the period. Earnings per share for the period ended as of 31 December 2019 and 2018 is as follows. All shares of the Company are in same status.

Earnings per share	1 January - 31 December 2019	1 January - 31 December 2018
Average number of shares at the beginning of the period (Thousand) (*)	**601.864**	601.864
Net profit of the year	**1.224.877**	1.250.464
Earnings per share	**2,035**	**2,078**

(*) Calculating earnings per share, bonus share issuance is counted as issued shares. The weighted average number of shares used in the calculation of earnings per share has been obtained by retrospectively considering the issued bonus shares.

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

27. Related party disclosures

a) Prepaid expenses to related parties

	31 December 2019	31 December 2018
Reka Bitkisel Yağlar Sanayi ve Ticaret A.Ş. (Reka)[1]	31.899	40.090
Aytaç Gıda Yatırım San. ve Ticaret A.Ş. (Aytaç) [1]	-	15.506
	31.899	**55.596**

b) Payables related to goods and services received

Due to related parties balances as of 31 December 2019 and 31 December 2018 are as follows:

Payables related to goods and services received:

Related parties

	31 December 2019	31 December 2018
Başak Gıda Dağıtım ve Pazarlama A.Ş. (Başak) [1]	**139.005**	158.314
Turkuvaz Plastik ve Tem. Ürün. Tic. A.Ş. (Turkuvaz) [1]	**128.622**	159.811
Hedef Tüketim Ürünleri San. ve Dış Tic. A.Ş. (Hedef) [1]	**96.521**	76.826
Sena Muhtelif Ürün Paketleme Gıda Sanayi ve Tic. Ltd. Şti. (Sena) [3]	**51.622**	42.285
Aytaç Gıda Yatırım San. ve Ticaret A.Ş. (Aytaç) [1]	**38.993**	-
Apak Pazarlama ve Gıda Sanayi Tic. Ltd. Şti. (Apak)[1]	**15.157**	18.867
Turkcell İletişim Hizmetleri A.Ş. [3]	**2.350**	-
Avansas Ofis Malzemeleri Ticaret A.Ş. (Avansas) [1]	**919**	711
Bahariye Tekstil San.ve Tic. A.Ş. (Bahariye Tekstil) [1]	**405**	-
Bahariye Mensucat San. ve Tic. A.Ş (Bahariye Mensucat) [1]	**6**	-
Proline Bilişim Sistemleri ve Ticaret A.Ş. (Proline)[1]	**-**	11
Natura Gıda Sanayi ve Ticaret A.Ş. (Natura) [1] [*]	**-**	293
Golf Gıda Paz. Dağ. Ltd. Şti. (Golf) [*]	**-**	82
	473.600	**457.200**

Affiliates and Subsidiaries

	31 December 2019	31 December 2018
Aktül Kağıt Üretim Pazarlama A.Ş. (Aktül) [1]	**79.794**	24.288
İdeal Standart İşletmecilik ve Mümessillik San. ve Tic. A.Ş. (İdeal Standart) [2]	**4.079**	3.978
	83.873	**28.266**
Trade payables due to related parties	**557.473**	**485.466**

(1) Companies owned by shareholders of the Company.
(2) Non consolidated subsidiaries of the Group.
(3) Other related party.

(*) As of 4 January 2019 excluded from related parties.

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

27. Related party disclosures (Continued)

c) Related party transactions

i) Purchases from related parties during the periods ended 31 December 2019 and 2018 are as follows:

Related parties

	1 January - 31 December 2019	**1 January - 31 December 2018**
Başak [1]	**1.155.464**	998.813
Reka [1]	**813.443**	553.463
Turkuvaz [1]	**689.183**	594.839
Hedef [1]	**445.073**	441.658
Sena[3]	**212.703**	154.755
Aytaç[1]	**199.087**	203.128
Apak[1]	**194.664**	128.155
Turkcell[3]	**18.636**	-
Avansas[1]	**8.871**	2.768
Bahariye Mensucat[1]	**5.660**	2.306
Proline [1]	**2.963**	6.393
Bahariye Tekstil[1]	**381**	-
Natura[1]	**-**	191.590
Golf[1]	**-**	10.040
	3.746.128	**3.287.908**

Affiliates and Subsidiaries

	1 January - 31 December 2019	**1 January - 31 December 2018**
Aktül[1]	**364.646**	312.164
İdeal Standart [2]	**16.020**	16.468
	380.666	**328.632**
Related party transactions	**4.126.794**	**3.616.540**

[1] Companies owned by shareholders of the Company.
[2] Non consolidated subsidiaries of the Group.
[3] Other related party.

ii) For the periods ended 31 December 2019 and 2018 salaries, bonuses and compensations provided to board of directors and key management comprising of 147 and 143 personnel, respectively, are as follows:

	1 January - 31 December 2019	**1 January - 31 December 2018**
Short-term benefits to employees	**89.416**	81.742
Total benefits	**89.416**	**81.742**

28. Financial instruments and financial risk management

The Group is exposed to a variety of financial risks, including the effects of changes in debt and equity market prices, foreign currency exchange rates and profit share rates. These risks are market risk (including foreign currency risk and profit share rate risk), credit risk and liquidity risk. The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance of the Group.

The Group's principal financial instruments comprise cash and short-term interest free bank loans. The main purpose of using these financial instruments is to raise finance for the Group's operations. The Group has other financial instruments such as trade receivables and payables which arise directly from its operations. The Group manages its capital through cash provided by its operations and review of the maturities of the trade payables.

Price risk

Price risk is a combination of foreign currency, profit share and market risk. The Group naturally manages its price risk by matching the same foreign currency denominated receivable and payables and assets and liabilities bearing profit share. The Group closely monitors its market risk by analysing the market conditions and using appropriate valuation methods.

Profit share rate risk

The Group does not have material profit share rate sensitive asset. The Group's income and cash flows from operations are independent from profit share rate risk.

The Group's profit share rate risk mainly comprises of outstanding short-term borrowings in the prior period. The Group's forthcoming loans in order to continue its operating activities are effected from forthcoming profit share ratios.

Profit share rate position table

According to IFRS 7 "Financial Assets", the profit share rate position of the Group is as follows:

Profit share position table		**Current period**	**Previous period**
Financial assets	Fixed profit share bearing financial instruments	**1.288.240**	448.264
	Participation account	**750.649**	1.614
	Lease certificate & Investment fund	**537.591**	446.650
Financial liabilities		**-**	-
Financial assets	Variable profit share bearing financial instruments	**-**	-
Financial liabilities		**-**	-

Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. Since the Group is engaged in the retail sector and transactions are mainly on a cash basis or has 1 month maturity credit card collections, the exposure to credit and price risk is minimal.

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

28. Financial instruments and financial risk management (Continued)

Credit risk table (Current period - 31 December 2019)

	Credit card receivables		Other receivables		Deposit in bank		Financial assets	
	Related party	**Other party**	**Related party**	**Other party**	**Related party**	**Other party**	**Related party**	**Other party**
Maximum credit risk exposures as of report date (A+B+C+D+E)	**-**	**1.433.320**	**169**	**24.218**	**-**	**858.761**	**622.760**	**537.591**
- Maximum risk secured by guarantees etc.	-	-	-	-	-	-	-	-
A. Net book value of financial assets neither overdue nor impaired	**-**	**1.433.320**	**169**	**24.218**	**-**	**858.761**	**622.760**	**537.591**
B. Net book value of financial assets that are renegotiated, if not that will be accepted as past due or impaired	-	-	-	-	-	-	-	-
C. Carrying value of financial assets that are past due but not impaired	-	-	-	-	-	-	-	-
- The part under guarantee with collateral etc.	-	-	-	-	-	-	-	-
D. Net book value of impaired assets	-	-	-	-	-	-	-	**-**
- Past due (gross carrying amount)	-	-	-	**11.370**	-	-	-	-
- Impairment	-	-	-	(11.370)	-	-	-	**-**
- The part of net value under guarantee with collateral etc.	-	-	-	-	-	-	-	-
- Not past due (gross carrying amount)	-	-	-	-	-	-	-	-
- Impairment	-	-	-	-	-	-	-	-
E. Off-balance sheet items with credit risk	-	-	-	-	-	-	-	-

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

28. Financial instruments and financial risk management (Continued)

Credit risk table (Previous period - 31 December 2018)

	Credit card receivables		Other receivables		Deposit in bank		Financial assets	
	Related party	**Other party**	**Related party**	**Other party**	**Related party**	**Other party**	**Related party**	**Other party**
Maximum credit risk exposures as of report date (A+B+C+D+E)	-	1.159.602	158	33.246	-	230.475	350.761	446.650
- Maximum risk secured by guarantees etc.	-	-	-	-	-	-	-	-
A. Net book value of financial assets neither overdue nor impaired								
B. Net book value of financial assets that are renegotiated, if not that will be accepted as past due or impaired	-	1.159.602	158	33.246	-	230.475	350.761	446.650
C. Carrying value of financial assets that are past due but not impaired	-	-	-	-	-	-	-	-
- The part under guarantee with collateral etc.	-	-	-	-	-	-	-	-
D. Net book value of impaired assets	-	-	-	-	-	-	-	-
- Past due (gross carrying amount)	-	-	-	-	-	-	-	-
- Impairment	-	-	-	9.928	-	-	-	-
- The part of net value under guarantee with collateral etc.	-	-	-	(9.928)	-	-	-	-
- Not past due (gross carrying amount)	-	-	-	-	-	-	-	-
- Impairment	-	-	-	-	-	-	-	-
E. Off-balance sheet items with credit risk	-	-	-	-	-	-	-	-
Maximum credit risk exposures as of report date (A+B+C+D+E)	-	-	-	-	-	-	-	-

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

28. Financial instruments and financial risk management (Continued)

There is an insignificant amount of foreign currency denominated assets and liabilities so the Company does not use derivative financial instruments or future contracts to reduce the risk of foreign currency.

Foreign currency position

As of 31 December 2019 and 2018, the Group's foreign currency position is as follows:

	31 December 2019				31 December 2018			
	TRY Equivalent	USD	EUR	GBP	TRY Equivalent	USD	EUR	GBP
1. Trade receivables	-	-	-	-	-	-	-	-
2a. Monetary financial assets (including cash, banks accounts)	**13.003**	**1.175.049**	**900.583**	**4.372**	12.058	2.273.633	9.007	6.372
2b. Non-monetary financial assets	-	-	-	-	-	-	-	-
3. Other	-	-	-	-	-	-	-	-
4. Current assets (1+2+3)	**13.003**	**1.175.049**	**900.583**	**4.372**	12.058	2.273.633	9.007	6.372
5. Trade receivables	-	-	-	-	-	-	-	-
6a. Monetary financial assets	**84**	**14.100**	-	-	143	25.700	1.278	-
6b. Non-monetary financial assets	-	-	-	-	-	-	-	-
7. Other	-	-	-	-	-	-	-	-
8. Current assets (5+6+7)	**84**	**14.100**	-	-	143	25.700	1.278	-
9. Total assets (4+8)	**13.087**	**1.189.149**	**900.583**	**4.372**	12.201	2.299.333	10.285	6.372
10. Trade payables	-	-	-	-	-	-	-	-
11. Financial liabilities	**30.786**	-	**4.629.001**	-	-	-	-	-
12a. Monetary other liabilities	-	-	-	-	-	-	-	-
12b. Non-monetary other liabilities	-	-	-	-	-	-	-	-
13. Current liabilities (10+11+12)	**30.786**	-	**4.629.001**	-	-	-	-	-
14. Trade payables	-	-	-	-	-	-	-	-
15. Financial liabilities	**30.404**	-	**4.571.672**	-	-	-	-	-
16a. Monetary other liabilities	-	-	-	-	-	-	-	-
16b. Non-monetary other liabilities	-	-	-	-	-	-	-	-
17. **Non-current liabilities (14+15+16)**	**30.404**	-	**4.571.672**	-	-	-	-	-
18. Total liabilities (13+17)	**61.190**	-	**9.200.673**	-	-	-	-	-
19. Net asset/(liability) position of off-balance sheet derivative instruments (19a-19b)	-	-	-	-	-	-	-	-
19a. Hedged total assets amount	-	-	-	-	-	-	-	-
19b. Hedged total liabilities amount	-	-	-	-	-	-	-	-
20. Net foreign currency asset/(liability) position (9-18+19)	**(48.103)**	**1.189.149**	**(8.300.090)**	**4.372**	12.201	2.299.333	10.285	6.372
21. Net foreign currency asset/(liability) position of monetary items (TFRS 7.b23) (=1+2a+5+6a-10-11-12a-14-15-16a)	**(48.103)**	**1.189.149**	**(8.300.090)**	**4.372**	12.201	2.299.333	10.285	6.372
22. Total fair value of financial instruments used for foreign currency hedging	-	-	-	-	-	-	-	-
23. Export	-	-	-	-	-	-	-	-
24. Import	-	-	-	-	-	-	-	-

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

28. Financial instruments and financial risk management (Continued)

Exchange rate risk

The following table demonstrates the sensitivity to a possible change in the U.S Dollar and Euro exchange rates, with all other variables held constant, of the Group's profit before tax as of 31 December 2019 and 2018:

31 December 2019

		Exchange rate sensitivity analysis			
		Current Period			
		Profit/(Loss)		**Equity**	
		Foreign currency appreciation	**Foreign currency depreciation**	**Foreign currency appreciation**	**Foreign currency depreciation**
	Change of USD against TRY by 10%:				
1-	USD net asset/(liability)	**706**	**(706)**	-	-
2-	Protected part from USD risk(-)	-	-	-	-
3-	USD net effect (1+2)	**706**	**(706)**	-	-
	Change of EUR against TRY by 10%:				
4-	EUR net asset/(liability)	**(5.520)**	**5.520**	-	-
5-	Protected part from EUR risk(-)	-	-	-	-
6-	EUR net effect (4+5)	**(5.520)**	**5.520**	-	-
	Change of GBP against TRY by 10%:				
7-	GBP net asset/(liability)	**3**	**(3)**	-	-
8-	Protected part from GBP risk(-)	-	-	-	-
9-	GBP net effect (7+8)	**3**	**(3)**	-	-
	Total (3+6+9)	**(4.811)**	**4.811**	-	-

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

28. Financial instruments and financial risk management (Continued)

31 December 2018

		Exchange rate sensitivity analysis			
			Prior Period		
		Profit/(Loss)		**Equity**	
		Foreign currency appreciation	**Foreign currency depreciation**	**Foreign currency appreciation**	**Foreign currency depreciation**
	Change of USD against TRY by 10%::				
1-	USD net asset/(liability)	1.210	(1.210)	-	-
2-	Protected part from USD risk(-)	-	-	-	-
3-	USD net effect (1+2)	1.210	(1.210)	-	-
	Change of EUR against TRY by 10%::				
4-	EUR net asset/(liability)	6	(6)	-	-
5-	Protected part from EUR risk(-)	-	-	-	-
6-	EUR net effect (4+5)	6	(6)	-	-
	Change of GBP against TRY by 10%::				
7-	GBP net asset/(liability)	4	(4)	-	-
8-	Protected part from GBP risk(-)	-	-	-	-
9-	GBP net effect (7+8)	4	(4)	-	-
	Total (3+6+9)	**1.220**	**(1.220)**	**-**	**-**

Liquidity risk

Prudent liquidity risk management includes maintaining sufficient cash and marketable securities, the availability of funding from an adequate amount of committed credit facilities and the ability to close out market positions.

The ability to fund existing and prospective debt requirements is managed by maintaining the availability of adequate committed funding lines from high quality lenders.

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

28. Financial instruments and financial risk management (Continued)

As of 31 December 2019 and 2018, maturities of undiscounted trade payables and financial liabilities of the Group are as follows:

31 December 2019

Contractual maturities	**Book value**	**Total cash outflow**	**Less than 3 months**	**3 -12 months**	**More than 1 year**
Non derivative financial liabilities	**4.311.897**	**7.990.829**	**328.818**	**830.550**	**6.831.461**
Trade payables	**5.001.966**	**5.053.719**	**5.053.719**	-	**-**
Due to related parties	**557.473**	**563.230**	**563.230**	-	**-**

31 December 2018

Contractual maturities	**Book value**	**Total cash outflow**	**Less than 3 months**	**3 -12 months**	**More than 1 year**
Non derivative financial liabilities	37.853	37.853	37.853	-	-
Trade payables	4.030.673	4.057.641	4.057.641	-	**-**
Due to related parties	485.466	488.691	488.691	-	**-**

Capital risk management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern in order to provide returns for shareholders and benefits for other stakeholders and to maintain an optimal capital structure to reduce the cost of capital.

The Group monitors capital on the basis of the gearing ratio. Net debt is calculated as total liabilities less cash and cash equivalents.

The gearing ratios at 31 December 2019 and 2018 are as follows:

	31 December 2019	**31 December 2018**
Total liabilities	**10.936.275**	5.435.934
Less: Cash and cash equivalents	**(1.158.847)**	(546.919)
Net debt	**9.777.428**	4.889.015
Total equity	**4.237.290**	3.512.016
Total equity+net debt	**14.014.718**	**8.401.031**
Net debt/(Total equity+net debt) (%)	**70**	**58**

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

29. Financial instruments (Fair value disclosures and disclosures in the frame of hedge accounting)

Fair value estimation

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1).

- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (Level 2).

- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (Level 3).

The following table presents the group's financial assets and liabilities that are measured at fair value at 31 December 2019 and 2018. See note 10 for disclosures of the land and buildings that are measured at fair value (Note 10).

31 December 2019	**Level 1**	**Level 2**	**Level 3**	**Total**
Financial assets measured at fair value through other comprehensive income				
Retail industry	-	455.170	-	455.170
Production of cleaning papers	-	155.000	-	155.000
Financial assets measured at fair value through profit or loss				
Real estate investment fund	59.396	-	-	59.396
Total assets	**59.396**	**610.170**	**-**	**669.566**

31 December 2018	**Level 1**	**Level 2**	**Level 3**	**Total**
Financial assets measured at fair value through other comprehensive income				
Retail industry	-	338.171	-	338.171
Financial assets measured at fair value through profit or loss				
Real estate investment fund	279.483	-	-	279.483
Total assets	**279.483**	**338.171**	**-**	**617.654**

There were no transfers between levels during in year.

29. Financial instruments (Fair value disclosures and disclosures in the frame of hedge accounting) (Continued)

(a) Financial instruments in level 2

The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. These valuation techniques maximize the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3.

Specific valuation techniques used to value financial instruments include:

- Quoted market prices or dealer quotes for similar instruments,

- Other techniques, such as discounted cash flow analysis, are used to determine fair value for the remaining financial instruments.

As of 31 December 2019 and 2018, except for the available for sale financial assets disclosed in Note 5, the fair values of certain financial assets carried at cost including cash and cash equivalents profit share accruals and other short term financial assets are considered to approximate their respective carrying values due to their short-term nature. The carrying value of trade receivables along with the related allowance for unearned income and uncollectibilities are estimated to be their fair values.

- Financial liabilities

Financial liabilities of which fair values approximate their carrying values:

Fair values of trade payables and other monetary liabilities are considered to approximate their respective carrying values due to their short-term nature. The bank borrowings are stated at their amortized costs and transaction costs are included in the initial measurement of loans and bank borrowings. The fair value of bank borrowings with variable rates are considered to approximate their respective carrying values since the profit share rate applied to bank loans and borrowings are updated periodically by the lender to reflect active market price quotations. The carrying value of trade payables along with the related allowance for unrealized cost is estimated to be their fair values.

30. Events after balance sheet date

14% of all of the shares in Aktül Kağıt Üretim Pazarlama A.Ş., which was classified as a financial asset available for sale in line with the decision taken by the Board of Directors on 20 February 2020, was sold for TRY 155,000. The related transfer took place on 21 February 2020.

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

APPENDIX I –OTHER INFORMATION

Effects of TFRS 16

The effects of TFRS 16 "Leases" on Group's financial statements are shown in the following table:

	31 December 2019	Effect of TFRS 16	31 December 2019 without TFRS 16
Current assets	**6.127.540**	**-**	**6.127.540**
Cash and cash equivalents	**1.158.847**	**-**	**1.158.847**
Financial investments	**537.591**	**-**	**537.591**
Trade receivables	**1.433.320**	**-**	**1.433.320**
- Trade receivables from third parties	1.433.320	-	1.433.320
Other receivables	**17.348**	**-**	**17.348**
- Other receivables from related parties	169	-	169
- Other receivables from third parties	17.179	-	17.179
Inventory	**2.368.527**	**-**	**2.368.527**
Prepaid expenses	**219.210**	**-**	**219.210**
Current income tax assets	**321.295**	**-**	**321.295**
Other current assets	**71.402**	**-**	**71.402**
Non-current assets	**9.046.025**	**4.015.220**	**5.030.805**
Financial investments	**622.760**	**-**	**622.760**
Other receivables	**7.039**	**-**	**7.039**
- Other receivables from third parties	7.039	-	7.039
Property, plant and equipment	**4.329.172**	**-**	**4.329.172**
Intangible assets	**38.420**	**-**	**38.420**
The right of use assets	**4.010.948**	**4.010.948**	**-**
Prepaid expenses	**27.800**	**-**	**27.800**
Deferred tax assets	**9.886**	**4.272**	**5.614**
Total assets	**15.173.565**	**4.015.220**	**11.158.345**

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

APPENDIX I – OTHER INFORMATION (CONTINUED)

	31 December 2019	Effect of TFRS	31 December 2019 without TFRS 16
Current liabilities	**7.319.404**	**984.358**	**6.335.046**
Short-term liabilities	**1.031.688**	**984.358**	**47.330**
- Banka loans	47.330	-	47.330
- Lease liabilities	984.358	984.358	-
Trade payables	**5.559.439**	-	**5.559.439**
- Trade payables due to related parties	557.473	-	557.473
- Trade payables due to third parties	5.001.966	-	5.001.966
Other payables	**166**	-	**166**
- Other payables due to third parties	166	-	166
Deferred income	**18.193**	-	**18.193**
Payables related to employee benefits	**57.029**	-	**57.029**
Short term provisions	**72.245**	-	**72.245**
Provision for employee benefits	24.507		24.507
- Other short term provisions	47.738	-	47.738
Current income tax liabilities	**425.281**	-	**425.281**
Other current liabilities	**155.363**	-	**155.363**
Non-current liabilities	**3.616.871**	**3.232.078**	**384.793**
Long - term liabilities	**3.280.209**	**3.280.209**	-
- Lease liabilities	3.280.209	3.280.209	-
Non-current provisions	**180.114**	-	**180.114**
Provision for employee benefits	180.114	-	180.114
Deferred tax liabilities	**156.548**	**(48.131)**	**204.679**
Equity	**4.237.290**	**(201.216)**	**4.438.506**
Equity holders of the parent	**4.237.290**	**(201.216)**	**4.438.506**
Paid-in share capital	**607.200**	-	**607.200**
Treasury shares	-	-	-
Other comprehensive income/(expense) not to be reclassified to profit or loss	**981.646**	-	**981.646**
- Property and equipment revaluation reserve	785.683	-	785.683
Revaluation gain/(loss) on defined benefit plans	(117.556)	-	(117.556)
- Fair value changes in available-for-sale financial assets	313.519	-	313.519
Other comprehensive income/(expense) to be reclassified to profit or loss	**68.101**	**(1.141)**	**69.242**
- Currency translation difference	68.101	(1.141)	69.242
Restricted reserves	**431.098**	-	**431.098**
Retained earnings	**924.368**	-	**924.368**
Net income for the period	**1.224.877**	**(200.075)**	**1.424.952**
Total liabilities	**15.173.565**	**4.015.220**	**11.158.345**

(Amounts expressed in thousands of Turkish Lira ("TRY") unless otherwise stated and all other currencies are expressed in full amounts unless otherwise stated.)

APPENDIX I – OTHER INFORMATION (CONTINUED)

	1 January - 31 December 2019	Effect of TFRS 16	1 January – 31 December 2019 without TFRS 16
PROFIT OR LOSS			
Revenue	40.211.942	-	40.211.942
Cost of sales (-)	(33.226.484)	-	(33.226.484)
GROSS PROFIT	**6.985.458**	**-**	**6.985.458**
Marketing expenses (-)	(4.278.730)	374.871	(4.653.601)
General administrative expenses (-)	(640.439)	6.183	(646.622)
Other operating income	73.808	7.110	66.698
Other operating expense (-)	(18.034)	-	(18.034)
OPERATING PROFIT	**2.122.063**	**388.164**	**1.733.899**
Income from investing activities	115.150	-	115.150
Expense from investing activities	(3.423)	-	(3.423)
OPERATING PROFIT BEFORE FINANCIAL EXPENSES	**2.233.790**	**388.164**	**1.845.626**
Financial income	20.623	-	20.623
Financial expense (-)	(663.539)	(640.242)	(23.297)
PROFIT BEFORE TAX FROM CONTINUED OPERATIONS	**1.590.874**	**(252.078)**	**1.842.952**
- Current tax expense	(424.831)	-	(424.831)
- Deferred tax expense	58.834	52.003	6.831
PROFIT FROM CONTINUED OPERATIONS	**1.224.877**	**(200.075)**	**1.424.952**
NET INCOME FOR THE PERIOD	**1.224.877**	**(200.075)**	**1.424.952**

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